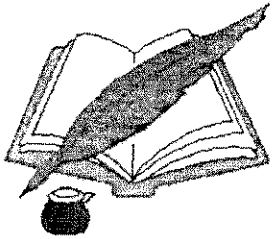




On The LIGHTER Side

March 15, 2006

Vol. XXIII, No. 2



Notes from Judith

[COLLECTORS' CORNER]

"There's No Business like (Lighter) Show Business..."

by Urban Cummings

**20TH ANNUAL OTLS
CONVENTION!
TO CELEBRATE OUR 20TH
CONVENTION
THERE WILL BE SOME
EXTRAORDINARY SURPRISES
AND DOOR PRIZES!
YOUR EDITOR WILL BE
DONATING SOME LIGHTERS
FROM HER OWN COLLECTION
AS DOOR PRIZES TO
CELEBRATE THIS GREAT EVENT!**

1987 was the first year I felt our club was big enough to schedule a convention. I think we had 12 tables. Some of the people who came to the first convention are still members of OTLS. I would really like to see any member of OTLS who was at the first convention, coming to Las Vegas.

Please note your Convention Letter is enclosed. Pay attention to registration deadlines please. After your review of the letter, if you have questions, please email me or call (903)763-2795 or <OTLS@cox.net>.



With all due respect to Irving Berlin and his great songs, I'll take the liberty of calling this one: "There's no business like lighter business...let's go-on-with-the-show!" What show? THE NEXT LIGHTER SHOW, of course. You say, O.K. but just going to eBay instead is so much simpler. No airports, airplanes or hotels — just the comfort of my place, my keyboard and my screen. It's so easy with the world at my fingertips.

But, my friend --- that's all it is. Easy and not much else. Not one lighter friend to hang out with. Nothing to hold in you hand and feel or push on the lever or to see (in real time) the exact condition of the lighter. And on and on — it is all the stuff your computer cannot do for you. And what's more, you get to speak with the person selling the piece. No more composing the question, sending it, make sure it gets there and waiting days to get an answer. And that's just the start. Once you get a reply, it's likely there will be a follow-on question and more waiting. All that compared to a few minute with the seller.

The worst part for me has been this: after sending the money and waiting till it finally comes, then find out it's not really what I thought and hoped it would be. That leaves me with a really big disappointment and crummy feelings about the whole transaction. I hate it! What a big waste of time and effort! Ending up with something you're not happy about after all and sometimes the hassle of returning it.

Continued on Page 2

[COLLECTORS' CORNER] CONTINUED

So you know what? By going to a Lighter Show, you can see, touch, hear and have all the pleasures that got you hooked in the first place.

Consider this: in one day at a good lighter show, you can have in front of you fifty times the number of lighters you might find by going to a mall, antique show or flea market on any given day. Think about that for a few seconds. Then decide about attending the next OTLS Show, planned just for you and your lighter friends.

Returning now from a lighter show, I'm at the airport feeling like a happy camper. The number of goodies I got at the show were equal to more than a hundred days of being on the antique trail or sitting in front of OLE' QUEEN THE COMPUTER SCREEN.

This year's OTLS Convention is in Las Vegas, June 15-18, and promises to be a dandy. I'll be bringing some great Ronson Touch-Tips and Strike Lighters that you probably won't readily find on the market. Hope to see you there. Urban



THE **zippo** LINK

Contributed by Larry Visbisky
Communications Coordinator

New Fuel - Burning for a Bright Future

Have you seen the new Zippo lighter fluid? Zippo is proud to introduce a new formula fuel - nicknamed "cool fuel" - with improved, industry leading performance.

Zippo began testing the cool fuel in early 2005. The mission: to develop fuel that would be better in performance, yet burn cleaner, create less irritation to the skin and have less odor.

Many long-time Zippo fans love the familiar smell of Zippo lighter fluid -- we often hear stories about how the unmistakable smell recalls memories of a father or grandfather who used the pocket lighter. Some diehards might be upset with the change, but the reduced odor has its benefits. Lower odor is critical to hunters who want to keep man-made scents to a minimum. Also, some cigar smokers felt that the old Zippo fuel imparted an aftertaste that detracted

from the flavor of the cigar. The new fuel is much less detectable.

Both old and new fuels are petroleum based, however the new fuel is more highly refined, containing cosmetic grade petroleum distillates. This is why it is less irritating to the skin.

The new formula required new messaging on the package so the graphics were recently updated on the fuel can. In addition to details about the improved fuel, Spanish text was added to the fuel cans for the convenience of Zippo's Hispanic customers. The new fuel cans entered the U.S. market last fall. New bilingual graphics for Canada were also introduced. Similar new graphics are being phased-in for fuel distributed in all of Zippo's overseas markets.

Of course, we always recommend Zippo lighter fluid for use in Zippo lighters -- as a matter of fact, we think the new lighter fluid is the best fuel on the market. We hope you agree!



THE BOOK CORNER by BenRapaport

There is a new Jim Flanagan book *The Big Book of Cigarette Lighters: Identification & Values* (2005). I must have not noticed this until now. It retails for \$29.95. I'll sell for \$24 plus postage.

Also check out these two links:

<<http://www.lulu.com/content/96601>>

<<http://www.powells.com/biblio/1-0922915830-6>>

If any of you are interested in any of the books featured in the above links, let me know. You can email me at <benrapaport@earthlink.net>



LIGHTERS BY INVENTION

by Larry Tolkin

HAGENAUER

AUSTRIA - birthplace to the flint lighter in 1903 - also produced some of the most important artists, craftsmen, and metalware manufacturers of the 20th Century. Artists including Josef Lorenzl and Josef Hoffmann of the Weiner Werkstatte were early students of the modern design. One of the most important of all the Vienna designers was the Hagenauer Workshop.

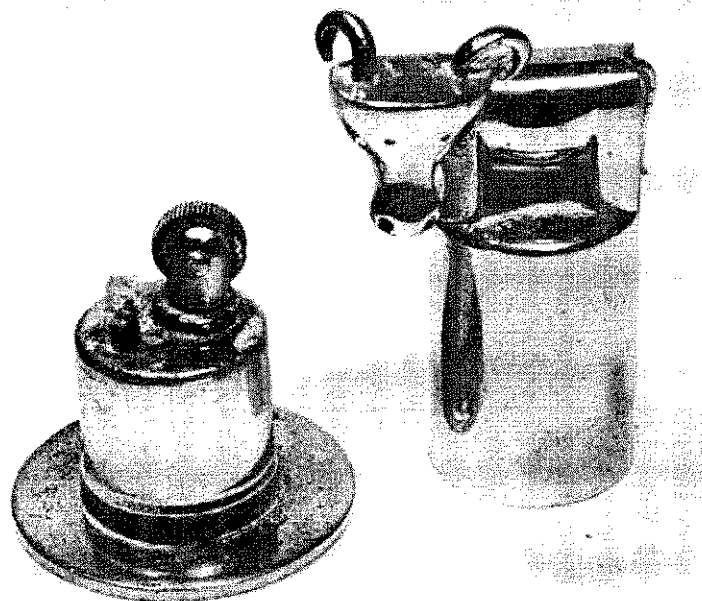
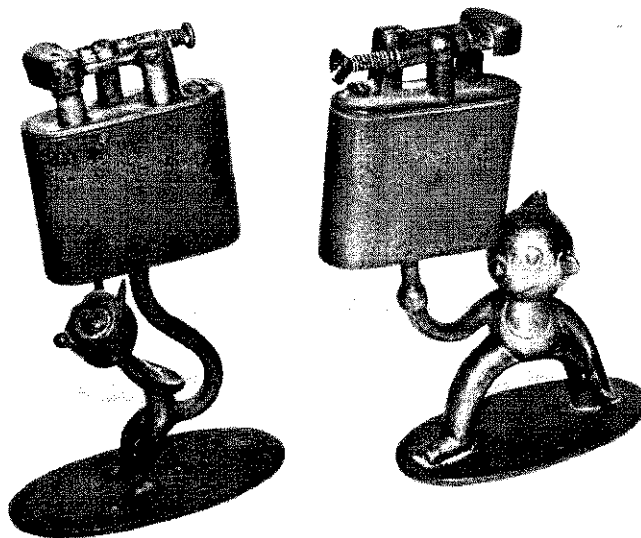
The firm of Hagenauer began in 1898, with the designs of Carl Hagenauer. Hagenauer had apprenticed as a goldsmith with prominent Austrian jewelry manufacturing firms. His early works were arts and crafts style with his focus on bronze casted figures. The Hagenauer firm won awards for its designs at exhibits in Paris, London and Berlin. Carl's son, Karl, joined the firm in 1919 and contributed both new plating methods and more modern designs to their novelty accessory designed items. These designs of the mid-1920's were later copied by numerous other companies including Frankart and Ronson for their Rondelight Table Lighter designs. Hagenauer products were soon available in leading department stores as they were very trendy. Carl's youngest son, Franz, joined the firm in 1926 also adding applied modern design which he studied at school. The Hagenauer workshop is known for their distinctive WHW logo usually marked on the bottom of items.

Hagenauer is considered one of the leading art deco collectibles in Europe and quite important in the USA. The well made quality items range from fabulous modernistic chrome people sized sculptures to tiny comical bronze character figurines.

For lighter collectors, Hagenauer manufactured two types of lighters - one with a lift arm on top and one with a wheel wick mechanism under cap. Both models come in either bronze - brass - nickel silver - or chrome. Hagenauer also makes similar designs for volume priced department stores in the USA such as Gimbel's and those items usually do not bear his mark.

Hagenauer lighters, which come in numerous shapes and sizes, are some of the most playful novelty character and animal figural lighters one can collect.

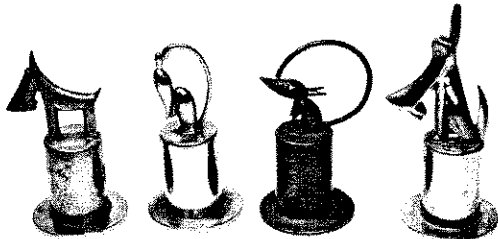
(See Photos of many Hagenauer's lighters on this page and the next page)



BRITISH
PATENT
No. 137,508

THE "THORENS" AUTOMATIC CIGAR LIGHTER

U. S. PATENT
NOV. 14, 1920
NO. 1,359,003



patented in all principal countries has been made to satisfy the general want of the public for a reliable cigar lighter. The success obtained in a short time by the Thorens Lighter is the best proof that this object has been fulfilled. It has the following advantages:

Absolutely reliable working. — Best solid and guaranteed construction. — Neat and handy shape. Large-sized Benzine Reservoir. Flat Base. — All parts interchangeable. — The striking wheel, flint and wick can be easily removed in a few seconds without the aid of any tools. — Stopper fitted with a small container for two spare flints. — Safety shutting device, released by turning thumb screw.

The Thorens Lighter is guaranteed against any defect of manufacture. It never fails to light if the following instructions are observed:

The reservoir should always have sufficient provision of Petrol (Benzine) which should be filled in the following manner:

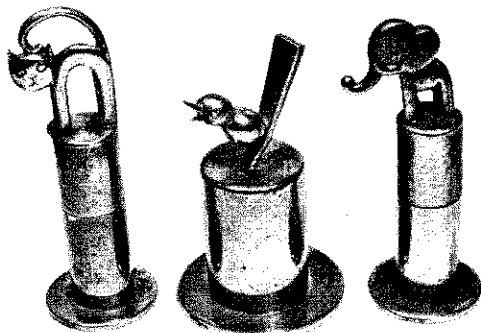
Unscrew the stopper, then dip the lighter 30 seconds in a receptacle containing Petrol (Benzine or high grade Gazoline).

The filling can also be made by means of a fountain pen filler.

Adjust the refill screw.

After filling with Petrol (Benzine) see that the striking wheel is dry and that the wick is not too long or frayed. — The file wheel should be from time to time cleaned with a dry brush.

Important. — Always use striking wheels and cover springs bearing the name "THORENS".



To change the flint or replace the striking wheel.

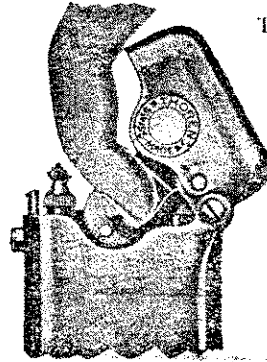


Fig. I

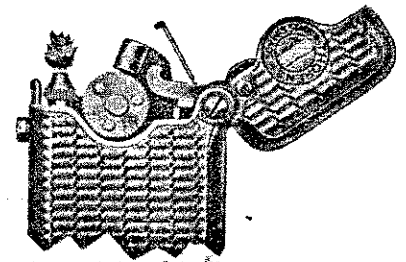
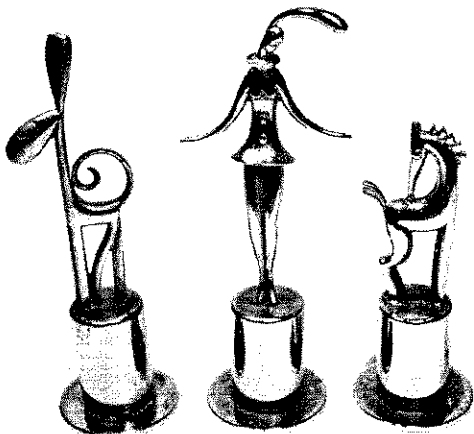


Fig. II

1. Open the lighter about $\frac{1}{2}$ and with the finger bring the hook under the pin (Fig. I).
2. Pull the lid backwards (Fig. II) the striking wheel and the flint being then loose will fall out by inclining the lighter.
3. Put back the striking wheel and then the flint. See that the position of the 3 pins on the striking wheel is as in Fig. II.

After having followed the above instructions close the lighter and same will be ready for use.



THE DISCOVERY ZONE

Contributed by Judith Sanders

When the Board bought my digital camera, I promised to take some photos for the papers - and I have taken some. But what I really wanted to do was to show you some of my own lighters occasionally.

You may have noticed my recent ad in the classified section, looking for figural men and women holding baskets. And you may have thought "what on earth is she doing now?"

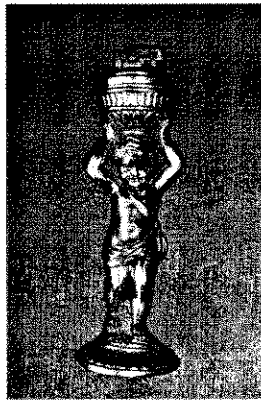
For some of you who have known me a long time, when I find a lighter and then another one similar, I start trying to see how many were actually made. For instance, the Amico series of Sports Figures - I now have all of those. But I am digressing. Recently when I bought a cute little guy (lighter) on eBay, holding a basket, I thought I know I have some more lighters of people holding baskets. So I started looking through my collection and found I have SEVERAL. So I would like to feature my basket holding friends here, in the hopes that you will run across one I DON'T have and sell it to me! Enjoy!



This, of course, is the most famous 'Lady with a Basket' The Evans Lady with the rubys around her waist and on her uh uh chest! This was the first one I bought many years ago.



A Occupied Japan Man sitting & holding a basket.



This cute little boy has a scarf draped around his body. I got a different version of this cute boy this week on ebay - but haven't received it yet



I have also had this Evans Dutch Boy for a long time.



This cute little boy has a scarf draped around his body. I got a different version of this cute boy this week on ebay - but haven't received it yet



Here are a couple of Cute Cherubs, holding baskets.



This (Evans) boy may be holding a "bell", rather than a basket ~ but he is cute anyway. Do you think it is a basket or a bell?



And, although this lady is Butane also, she is one of the few with "color". Her dress is pink and she is gold colored. But again another basket!



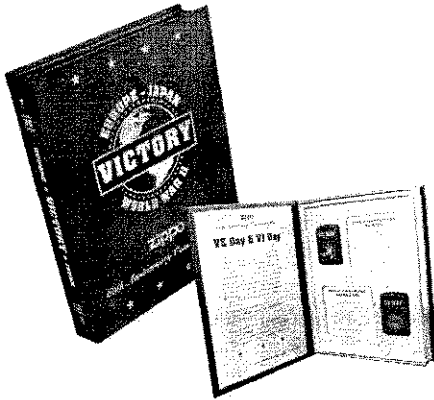
CLASSIFIED ADS

FOR SALE OR TRADE

You may recall Zippo sold some "Special 60th Anniversary WWII Lighter Sets on "QVC". The details I received from Zippo were as follows:

"Zippo will be honoring the 60th Anniversary of the end of World War II with a pair of laser engraved 1941 replica lighters commemorating two historic events, VE-Day and V-J Day. The two lighters are package in a book style display box with printed information regarding Zippo Manufacturing Company's role in WWII war effort on the inside cover. The album sets are limited to 5,000 sets, and each is displayed in a hand numbered, hard cover presentation volume."

Prior to the QVC offering, this collectible had never before been offered. I bought TWO sets. I am willing to sell one set for the same price I paid, plus a little extra for postage. If more than one of you wants this set, please email, or send a postcard, and I will have a drawing for the set. Please see the photo below. The price is \$133.30 plus \$5.00 to cover shipping.



Who was the member who wanted musical lighters? I have several musical lighters I would like to sell. Also I have some old tiny cigarette boxes from the 1940's. And I am also wanting to sell a lot of my lighters. Please call or email John Krones (972)245-9341 or

FOR SALE OR TRADE

<aleekro@comcast.net> Please use the word "lighters" in the subject line. Any Lighter Manufacturer's ORIGINAL catalogue wanted, pre 1950. Please send brief details to me, Richard Ball, at <richard-ball@msn.com>. Many thanks.

For Sale: (1) Ronson remake of Banjo, MIB, chrome, engine turned \$65. (2) Sarome boat lighter with ships flag, used, very good \$50. (3) Japan Standard Style advertising Incline Railway, Lookout Mountain Tennessee \$45. Dupont 1960's Cylinder Table Lighter BT2, Silver Plate, in original box \$450. (4) Penguin Flat Ad Seaboard World Airlines, Mint \$30. Richard Weinstein call (212)586-048 or email <info@vintagelighters.com>

WANTED

Wanted: Coca-Cola lighters - Ashtrays - Matchbooks - Matches - Cigar Bands. Please bring any other Pre 1970's Coca Cola items which you wish to sell to Las Vegas. Al Wilson (702)255-2612

I would like to connect with others who collect railroad lighters. I have some nice duplicates that others might want in their collection. I'm also willing to trade for something I really would like to have. Urban Cummings (650)328-0329 or email <furryfeet@mindspring.com>

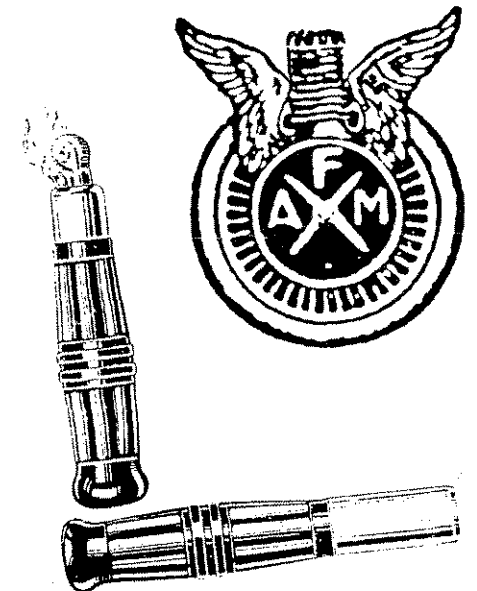
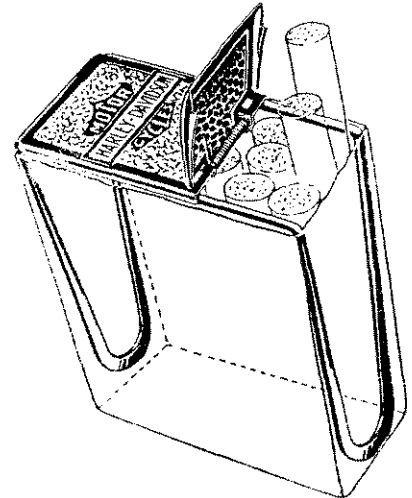
Wanted: Zippo Lighters (1940's, 50's, or 60's) with baseball teams (e.g. Yankees, Dodgers, Giants, etc.) and any Sports Series with the baseball player design. Let me know what you like and maybe we can trade. I have some very nice Zippo advertisers from the same era. Or if you prefer I can pay cash. Please call (530)666-4657 or write Jim Anderson (Please note this is a new phone number - see new Roster)

Want to Buy: Hard Rock Cafe MIB Zippo Lighter from Athens, Cairo, Kowloon, Tijuana and Hollywood Florida. Also looking for a J.S. Sweet & Sons Zippo for Cambridge City, IN. Kenneth Burk at <klburk@nltc.net>

WANTED

Interested in buying Russian Lighters and anything related to Russian Fire Making. Boris Rubin (718)672-5556 or email <BorisMRubin@yahoo.com> (please note this is a new email address)

Wanted: Flip Top cigarette pack insert and handle bar grip style lighters. Note: the lighters may have an attachment to it (letter opener, ruler, etc.). (see photos below) Doug Leikala (440)352-7120



BE SURE & READ YOUR CONVENTION LETTER AND PAY ATTENTION TO DEADLINES FOR REGISTRATION!

CLASSIFIED ADS

FOR SALE OR TRADE

Lighters for Sale: (1) Thorens Art Deco bronze, nude woman holding the lighter bowl, picture in *The Golden Age of Cigarette Lighters*, page 177. \$400 including U.S./Canadian postage. (2) Ronson BUDDHA striker pictured in *Wick Lighters 1913-2000*, Figure 111, Excellent condition, but a slight crack on the base. \$500 including U.S./Canadian postage. (3) Ronson Nautical Touchtip, bronze finish, all ship wheel pegs intact and in excellent condition. (Fig. 218 in Ronson Book). \$450 Al Grosskopf (415)422-6698 or email <grosskopf@usfca.edu>

Discovering the Midland Jump Spark Cigar Lighter is about how it works and how to fix, some history notes; 47 pages with lots of color pictures. Author will sign book if you wish. \$18.95 + \$5.00 S & H for Priority Mail shipping in USA. Payment by PayPal is OK, but email me to check stock. Sample views at: <<http://realaxxess.com/servlets/Gallery?galleryname=book3>> John Pedersen, 10495 119th St, Largo FL 33778 or email <john@jump-systems.com> (See photo of the cover in the last issue) **In addition to the above**, Midland lighters originally used three #6 dry cells; I am selling authentic-looking replicas where each is powered by a pair of ordinary, replaceable D cells; price is \$29.50 each without D cells, S & H is \$9.90 flat rate for up to six replica batteries. Batteries can be seen at <<http://realaxxess.com/servlets/Gallery?galleryname=battery1>>

I have quite a few Ronsons and some Evans I would like to sell or trade. I also have a lot of advertising flats - cigarette ads and company ads. Call me if you are interested. I will take any honest offer. Thanks, Greg Miller (509)775-8051 (see change of address on new Roster)

Lighter-Zippo-elite Collector's Limited series "Last of the Great Road Warriors/White Lightning" lighter w/polished finish, only full sized Production car ever to be depicted on a Zippo lighter, car depicted has a 5 color art work, lid of lighter has 462 "Power V" w/Greek arrow passing through checked flag power V, only Zippo to have 10 lines of engraving on the back of the lighter, Very impressive visually, vehicle depicted on lighter

FOR SALE OR TRADE

was intended for use as a "Transporter" special production Grand Prix. Triple white on white, available exclusively through <www.peteraholmes-specialtyproducts.com> or mail check or M.O. \$48.95 + \$3.95 S&H to Peter A Holmes (See new roster for Peter's address) (see photo below)



For Sale: Frank Lloyd Wright's "Johnson Wax Tower" lighter, Dunhill "WBAL" Silent Flame lighter, Dunhill Silent Flame "Book" lighter, Ronson "Futura" MIB. Ronson "Monkey Pick-A-Cig" striker lighter, Ronson "Penguin Pick-A-Cig" New Yorker" lighter. Priced to sell! email Ira Pilosof at or call 201-797-6595

Please see the January paper for all the additional ads for Al Grosskopf!

FOR SALE OR TRADE: I have many **Zippos:** old & new, mint & used; slim, regular & table; which I will consider for suitable exchange or sale. My specialties are **Advertising** with the emphasis on all **Drink** but I prefer Whisky; Coca Cola, Guinness & similar drinks; Navies of all Countries but I particularly like **Submarines**. **Hard Rock Cafes**, brass & chrome & I have some unusual & unique ones from these and other cafes; **English Butlins Camps**, which are also unique. I also have other makes such as Dunhill, Thorens, etc. and some rare pottery lighters from Royal Doulton, Wedgwood, etc. with a variety of inserts. If any interest at all, why not contact me, by email at <frank@fmburton.demon.co.uk> or ring me in UK at 01964 536616. Frank Burton

WANTED

Looking for early unusual Sterling pocket lighters with interesting mechanisms. Excellent condition only please. Will buy or trade. Bob Rogers 1(800)WICKWAYS or email <wickdways@netvista.net>

Wanted: Broken lighters or unwanted lighter parts. I can also repair broken cam springs on Zippo lighters as well as some Trench Art repairs. **ALSO** I'm looking for any pictures, literature, or information on any of the following lighters, all of which were made in Bradford, PA: New Method, Helios & Hurricane - and any other lighters that might have been made in Bradford PA. (I have plenty of information on Zippo & Roseart, but need the others). Thanks. Tom Prylinski (814)825-5478 or email <pyrotip@velocity.net>

Wanted: New Jersey Advertising Zippos. Must have New Jersey or N.J. on them. Would prefer mint in box. Send photo & asking price to <dudeo927@aol.com> Thanks. Jerry Falduto

I am still looking for figural lighters with the man or woman holding a basket - please see this issue Discovery Zone so you will know what I am looking for. Thanks, Judith Sanders (903)763-2795 or email <OTLS@cox.net>

Looking for a Dunhill Pocket Lighter or Dupont with a clock. Must be in excellent condition. Thank you. Call **Ira Goodman (631)265-3837**

Looking for older motorcycle match book holders, matchbooks, match safes, ashtrays, lighters & any displays. Also aviation Cessna cardinal only. Doug Leikala (440)352-7120

Looking for early unusual Sterling pocket lighters with interesting mechanisms. Excellent cond. only please. Will buy or trade. Bob Rogers 1(800)WICKWAYS or email <wickdways@netvista.net>

HAVE YOU PAID YOUR 2006 DUES?

WATCH THE OTLS WEBSITE FOR UPCOMING CONVENTION INFORMATION!

COMMENTS FROM OUR MEMBERS

...Michael Katz

Fellow Lighter Collectors, By the time you read this, you will have realized that I did not hold a Florida Mid Winter Swap Meet this year. First, let me apologize to all the individuals who were looking forward to a 2006 Florida Swap Meet (I hope I didn't disappoint too many of you). It appears to me that my Florida Mid Winter Swap Meet was an event whose time had come and gone. My first meet in 1994 drew 16 people, and my show reach a peak around 2000 or 2001 when over 30 people attended from 5 different countries. From this point, the attendance at the Florida Swap Meet rapidly declined to four people at my last 2 meets. The lack of attendance at my last two meets can be attributed to several factors, including the proliferation of local area shows in recent years (there were very few, if any, of these when I started in 1994), as well as the fact that the Internet has taken on an increasingly important role in the vintage lighter market, reducing the importance of shows in general. Don't get me wrong, there will always be a place for lighter shows because the Internet cannot take the place of the fun, camaraderie, and face-to-face dealing that the shows provide. While I cannot totally rule out future Florida Swap Meets, I am not certain of whether I will be holding more any time soon. I wish to thank all of the people who have supported my past shows, and hope to see you all in Las Vegas this June.

Regards, Mike Katz

■■■

NEWS FROM AROUND THE WORLD



Guy Nishida went to the Long Beach Flea Market and ran into Bob Gamboni - Bob was a long ways from home! And Michael Cassidy answered the phone the other day to hear Luciano Bottoni's voice saying "I'm coming to see you.". Michael said they had a good visit. Thanks to John Kronos for my present he sent me! It's a Zippo Pocket Watch - I will wear it in Las Vegas! Richie & Dani Weinstein had lunch with Dana & Robin Baumgartner while they were in NC. Bill & Mary Kay Zahn are now back in their home in Metairie, LA - still making repairs. From Judith - Thanks to Guy Nishida for the lovely lighter he sent --- after he lost his football bet to me!!! And thanks, in advance, to Urban for my drink in Vegas -- for the same game!!!

■■■

PLEASE SEND SPECIAL ADS FOR THE CONVENTION CLASSIFIED SECTION OF THE MAY PAPER! THANKS, JUDITH

■■■

THE REST OF OUR REGULAR COLUMNS WILL RETURN IN THE NEXT ISSUE.

NEXT PAPER MAY 15, 2006 -
SEND ADS BY APRIL 20, 2006.



On The LIGHTER Side
International Lighter Collectors

Founders: John Cuevas
Judith Sanders

Scott Beehler	President
Ron Eyerkuss	Vice Pres.
Judith Sanders	Editor/Sec
Jim Walters	Historian
Karen Politi	Social Sec.
Ron Bash	Conv. Lighter Chrm
Paul Rowan	Web Master

Board of Directors: Richard Ball, Michael Cassidy, John Elster, Guy Nishida, Paul Rowan, Judith Sanders, Richard Weinstein

ALL ARTICLES & PHOTOS USED IN ANY NEWSLETTER ARE PROPERTY OF JUDITH SANDERS AND "ON THE LIGHTER SIDE" AND MAY NOT BE REPRODUCED WITHOUT PERMISSION. OTLS IS NOT RESPONSIBLE FOR NEGOTIATIONS IN TRADING THROUGH CLASSIFIED ADS. FOR INFORMATION, CALL OR WRITE:

JUDITH SANDERS
P O BOX 1733
QUITMAN TX 75783-1733
U.S.A.
PHONE: (903)763-2795
FAX: (903)763-4953
WEB PAGE: <http://www.otls.com>