



# On The LIGHTER Side

November 15, 1996

Vol. XIII, No. 6

*ETC.. Etc.. etc.*

Here it is, the last issue of 1996. I always find myself (this time of year) wondering where has this year gone? Thanks to all those members who have contributed articles and ideas for improving OTLS this year. Without you we couldn't be successful.

In 1997, I look forward to more of you helping with articles to interest everyone, and coming up with ideas to improve the club.

Remember the Tolkin Awards continue through and including the May, 1997 issue. Here is an opportunity for you, not only to help our club, but to participate in some great competition.

**IMPORTANT!!!** Notice for 1997 Dues is enclosed. Please pay your dues by January 1, 1997. Thank you!

**VERY IMPORTANT!** When you pay your dues, if you will send a SASE I will send you a Membership Card for 1997!

Continued on Page 8

## **AND NOW A WORD FROM OUR PRESIDENT, KEVIN KELLEY....**

I wanted to thank Judith Sanders and the Board of Directors for naming me to the honorary position of Club President during the past year. The experience proved to be an education, opening my eyes into all the effort and human interaction that goes into the club functions that are unnoticed by the membership. I found myself treated differently by the members, and received the "special" treatment reserved exclusively for the President. It was an experience that I will never forget for the rest of my life. I was following in the footsteps of Peter Cavanagh, Tom O'Key, George Gordon, Ira Pilosof, Larry Volkin and many other of the top collectors in our field. Certainly, just including myself in the same group as these past presidents fills me with many deep emotions.

One of the suggestions Judith made to me was

that there were not enough substantive articles in the newsletter. Contrary to popular belief, the newsletter is not just one gigantic advertisement for Zippo. Many of you could write an article on your favorite lighters, giving us a personal insight into it's history and strengths.

Acting as Club President during the past year has given me many valuable insights into our hobby and our club as a whole, which I will hopefully always remember. Many of you out there have helped to make this Presidency so special to me. I hope that I will have the opportunity to personally thank each of you in my own way, in the years to come.

## **AND OUR VICE PRESIDENT, JOHN ELSTER.....**

Wow- That was fast! It is hard to believe that my year as OTLS VP is coming to a close. Over the past year lighter collecting has continued to be one of the fastest growing hobbies of the 1990's. Prices have risen substantially, while availability at our favorite flea markets/antique malls has continued to dry up. These two thoughts bring me to one conclusion - OTLS will play a more important role than ever in our collecting lives. As it becomes more difficult to find lighters, we will need to pick up the phone or write to fellow members to make our next acquisition. In other words, those who participate will be the ones that continue to build their collections.

There are a number of ways to participate; place an ad in the classifieds, call a collector or attend a convention. Your satisfaction with the club will also increase with your participation.

Well that is enough of my babbling. Good luck with your collecting!

**THE OFFICERS AND BOARD OF DIRECTORS OF OTLS WOULD LIKE TO WISH EACH OF YOU HAPPY HOLIDAYS AND A PROSPEROUS NEW YEAR!**



**From The Pen Of....**

.....Jean Michel Flu

Judith, I just wanted to tell you it was really nice meeting you and all my OTLS friends in Bradford, PA in July.

I also had a lot of fun buying from the great selection of Zippos during the swap meet. Hundreds of Zippos at the same place for 3 days - no collector should miss this!

A friendly hello to Ken Short (to whom I bought my first U.S. Zippo a few years ago), Ted & Pat Ballard (your Vietnam Zippo is a great piece!), David Poore (who brought part of his splendid collection of Zippos for the swap meet), Bill (I don't know his name but still remember his communicative laugh!)...and all the neat people I met there.

Thank you for making my trip up there so complete



.....Kevin Fleming

**IN MEMORY OF DAN WEBER**

I received a phone call about May or June of 1996 from a new member, fellow collector, here in Mesa, AZ. A very pleasant hello, howdy, hey I'm a fellow collector. I was home at lunch watching TV. Daniel Weber was the new member and we talked for a few minutes and a day or so later we would meet. Dan loved collecting Zippos, although when we met he had been collecting for a short time.

Dan's collection, however, was some of the most used, abused Zippos I've seen. He was unsure what style, line of Zippo he wanted to collect, but one thing was very sure, his passion for the Zippo lighter was true. With guidance from myself, Marvin Self, Terry Cairo & Wes Hart, we tried to steer him into a specific line such as utilities, oil companies, cigarette advertising, etc. He decided some weeks later that "Patent Pending" Zippos was what he really wanted.

We had Saturday, Sunday morning coffee visits and evening visits as well. We would walk antique stores, swap meets in the months ahead and if I was playing my tours of Soft tip-Dart Tournaments, Dan would be scouting for me, as well as his friends Marvin, Wes, & Terry (I would hope I haven't forgotten anyone). Dan was a very loving husband, father and with the honesty of a brother. He went out of his way for his friends by picking up Zippos for us and/or letting us know that something existed. He never asked for anything extra for gas, just the satisfaction of getting the "good one". The thrill of the chase is what Dan really liked the most, along with trading and building his collection and helping others with theirs. If Dan and I were not together running around the antique stores, we were minutes behind the other or leaving messages on each other's phone recorder. One of the good guys was Dan Weber.

On October 9, 1996, in the Phoenix AZ Bank One Ball Park for the Arizona Diamond Backs, Dan was accidentally electrocuted. Daniel Weber was 34 years young. Dan will be missed very much.

At the services on Saturday, the 12th of October, a friend of Dan's spoke "They must be getting ready to finish a huge project up there." "They need landscapers and finishers." Tanna Weber has let me know that Dan's collection is not for sale. However, cards and letters would be welcome from those of you who would like to send them. As Dan and his wife, Tanna, would and have done for their friends, any myself, in the past, I want to help. I have several pieces of my duplicates, triplicates, playing cards, ashtrays of Camel, Winston, Marlboro, poker sets, etc. Please feel free to contact me (Kevin Fleming 602/962-5448. I would make donations to the Weber family from the sale of my duplicates and triplicates. Dan, we won't forget you, you were a good man.

(Editorial Note: I have also spoken with Tanna and she tells me she will probably stay in collecting herself and will call upon us if she needs help in learning more about lighters. She also said she appreciates the calls and notes she has already received.)



.....Marvin Self

Would you be so kind as to print the following infomercial in the next newsletter? Brian is a nice guy & has really done a lot of hard work on his Camel Guides.

**GREAT NEWS! CAMEL GUIDE VOL. 2 IS AVAILABLE!**

Brian Sipes has just completed The Camel Zippo Collector's Guide Vol. 2. It is every bit as good as Vol. 1. This is "Must Have" info for cigarette ad collectors and terrific for Zippo collectors in general. Volume 1 contains information about Camel Zippos 1 thru 54 and Volume 2 continues on to Camel Zippo #106.

Both Vol. 1 and Vol. 2 will probably be collector's items themselves in a few years. Vol. 2 is \$10/\$12 overseas. I encouraged Brian to make it \$15, but he wouldn't do it. Volume 1 is still available for \$8/\$10 overseas. To order either one, contact Brian at: Brian Sipes, P O Box 1553, Buffalo MO 65622 or (417)345-2034 or fax him at (417)345-7336.



**THE BOOK CORNER BY BEN RAPAPORT**

Zippo No. 4 is now on hand. My price \$25.00 plus \$3.75 postage (U.S.), extra for overseas.

I now have one copy of the Auction catalog from the auction held in Japan in December, 1989. There are 60+ pages of antique lighters (no junque) illustrated therein with descriptions, within the 350+ page catalog (bi-lingual). The price is \$50 plus postage (around \$4). There is no finalized price list!

Order the above from

Ben Rapaport  
11505 Turnbridge Lane  
Reston VA 20194-1220

## [ COLLECTORS' CORNER ]

(Editorial Note: If you read Paul & Deborah Van Cott's letter in the September issue, you will have read about a rare Ronson lighter they found. I asked Lynn Baker to respond to their letter and following is his answer. Since this appears to be a very rare piece, it seemed like a good article for this section)

To Paul & Deborah from Lynn Baker, OTLS Historian

Per the factory records, in the form of their "Sketch Books", this lighter was recorded and assigned a catalog number 15153 in 1934. The lighter has been named "S/L - Large Barrel".

The Sketch Books were a series of ledger books used by Ronson to record a sketch of any proposed item and assign a catalog number. The sketch books are full of random order items manufactured by Ronson, i.e. Book Ends, Figurines, Lighters, etc. There is no order except chronological based upon when an item was designed. Since only a small portion has been found in the company catalogs or actual samples found we have to only assume these to be designs and may have not gone into production. In the case of the S/L - Large Barrel I feel it was a limited production model since yours is only the second one that has been found and identified. The first was found by Catherine Stolman (see membership listing) in 1995. Please feel free to contact Catherine directly to compare size, color and general description.

I would not be concerned with the sticker being the only marking since this was common with the large T-T sets where they had a felt bottom. The copy right date corresponds with the factory sketch book as being recorded and assigned a catalog number in 1934.

I did most of the research that was used in the Ronson Book which was published by Urban Cummings. At the time we selected the 365 lighters to be featured in the book we established the criteria that a featured lighter had to be a production lighter and/or advertised in the company catalogs. At the time we selected the lighters for the book the S/L - Large Barrel was not found in any of the catalogs or was a known sample in anyone's collection. At the time I left the Ronson book project we



had identified 450-500 known models of lighters that were designed and/or production models. I have continued my research on the known models and have identified 1,084 separate models of lighters. This includes all models from the nine countries that sold or manufactured Ronson lighters.

In reference to your request for assistance in making repairs to the wand I would recommend contacting by phone, Ronson Service - Perry Grover. Perry started working for Ronson in 1949 and ended up being in charge of all repair service centers. In 1981 when they basically went out of the lighter business, Perry purchased the service rights to all Ronson products and has been servicing them ever since.

Hopefully this has answered your questions in reference to your latest addition to your collection. If you ever have any other Ronson questions, please feel free to contact me directly.



## **RONSON REPORT**

by Urban Cummings

Yikes, another model not in the book? Larry Tolkin, the other Mr. Ronson, suggested I write this up for the OTLS newsletter. Since it was his discovery - and he was kind enough to bring it to my attention -- it seems only fitting and proper that I should do so.

As I mentioned in the Ronson book, if a lighter doesn't have a name assigned to it by the manufacturer (usually for advertising purposes), I like to give it a name. It's easier for collectors to discuss lighters if they have names attached to them.

I'm going to name Larry's great find the "Smartcase". That's a combination of *Smart Set* (Fig 76) and *Sportcase* (Fig 81). It sounds better to me that combining than combining the other words to call it a Sport Set.

What makes it so special? Well, as everyone knows by now, the *Smart Set* has a removable fitment and the *Sportcase* lighter is built-in, with flint & fuel screws on the sides. Thanks to L.T., we now know that Ronson also made a *Smart Set* with a built-in fitment. Will the variations ever end? Probably never, as long as we keep looking for them.

Interestingly enough, Larry's "Smartcase" has the larger (1.2" wide) fitment on it. Looking at every one of my *Smart Sets*, they all have the smaller (.95" wide) fitments on them. It may be the only way Ronson made

Continued on Page 4

them. The pictures in the book (Fig. 81) for the Sportcase show it being made with both the larger (on the left) and smaller (on the right) fitments. Most of the smaller fitments have a screw on top of the snuffer cap and different styled "ears" which leads me to believe the smaller fitment is the earlier version of the Sportcase.

If you take this same line of reasoning back to the *Smart Set*, one would believe (because of the larger fitment) that this so-called "Smartcase" may have been a model made at the end of the Smart Set series.

This is all guess work. You understand whatever records Ronson may have kept are now long gone as are the people around at the time they were made.

Has anyone else found one of these "Smartcases"? Please look through your collection and write to me if you have one. A photo would be most appreciated. If I don't hear from anyone I'm going to assume these are extremely rare and therefore valued in the multiple hundred dollar range. Happy Hunting from Urban.



MORE ABOUT CONRAD HUBERT  
by Stuart Schneider

In the May 15th issue of OTLS, you showed a Patent drawing of an early lighter by Conrad Hubert. Here's more information on Conrad Hubert. Full details of his life and work can be found in my newest book, due out in October, *Collecting Flashlights*.

Conrad Hubert was a very private man who gave out little information. He was the developer and promoter of the first hand held tubular flashlight and founder of the Everready Flashlight Company. Hubert was born on April 15, 1856, as Akiba Horowitz in Minsk, Russia. At age 19, he began a wine and liquor business in Minsk. His business was successful and within 15 years extended throughout Russia. Czarist anti-Semitic policies put limits on what Jews could do in Russia. He was compelled to sell his business, for very little money, and leave Russia. He came to the United States in 1891 and changed his name to Conrad Hubert.

He decided to enter the electrical novelty manufacturing business and make electric scarf pins (small light bulbs worn on a tie). Hubert saw a future in this electric "revolution" and pursued and developed other invention after the scarf pin. About 1897, Hubert joined forces with David Misell and patented several electric devices in the 1890's. In 1897 he started a company, The American Electrical Novelty and manufacturing Co. which would later become Everready. Everready also made a line of Cigar lighters. He sued everyone who infringed upon his patents.



# THE Zippo LINK

Contributed by Pat Grandy

Zippo is always glad to hear from consumers - especially when the letters contain positive comments about our products!

In this edition of The Zippo Link, I want to share a recent interesting letter from our mailbox.

Dear Friends,

Today I threw out my LAST disposable lighter and purchased myself a brand new ZIPPO!

With this new "child-proof" law and all these bizarre gizmos on lighters today, frustration got the best of me. Push this, pull that, rub this and make a wish. These new disposables are complicated and twice as hard to make work properly...

I'm back with the reliable and classic fire of ZIPPO.

Thanks Guys!!!

Cordially,  
A Zippo Customer  
Lyndhurst, OH

In other news, be sure to watch for information about our celebration of Zippo's 65th Anniversary in 1997. We have some exciting things planned and our new Collectible of the Year looks great. The product will be announced in January. Meanwhile, if you're interested in purchasing a Zippo 1997 Collectible Calendar, please contact our Customer Service Department at 33 Barbour Street, Bradford PA 16701. The cost is \$1.00 + \$3.50 for shipping and handling.



## L - I - G - H - T - S

By Larry Tolkin

### LOOKING AHEAD

I'd like to discuss two significant factors necessary for the future of "Collectible Lighters". First, is the need for more information and secondly, is the importance of new collectors. We know lighters have steadily grown in popularity, but it is also up to us to help continually build and expand our hobby. Our collector base must increase to maintain the growth in the value of lighters. Many of you have a valuable financial investment sitting in your collection. To eventually sell for a profit it will require a solid base of knowledgeable collectors, many more than are currently buying. Listed below are suggestions that we should do to help better and build the "lighter industry".

1) Encourage New Collectors - When you meet a new collector (usually at a flea market/antique show) always trade names and phone numbers. Recommend they join OTLS and give

**LIGHTS continued...**

them the address and phone number (carry it with you at all times!). Tell them about future lighter shows, especially the yearly June convention. Answer their questions fairly and honestly. Educate them about values and tell them about other collectors in your area. Look to build a friend and longtime collector, not to buy his/hers \$100. Zippo for \$10.

2) **Encourage Non-Members Collectors to Join OTLS** - we all know certain collectors who just don't like to join. Tell them this club, for the newsletter alone, is worth the membership due. It contain valuable and insightful information (especially about prices) that every collector should know. Recommend they try it for one year!

As for dealer members who set up at Antique Shows. Have OTLS membership forms available for your Lighter customers. Call Judith and get copies.

3) **Invite Collectors to View your Lighters and Vice Versa.** This is the best way to see and learn what's out there. It will make you start searching for those pieces that you didn't know about! You may even wind up doing some trading, and you'll definitely be building friendships.

4) **Take Photo of your Collection** - show them to other collectors and make sure to bring them to the OTLS conventions. Looking at someone's collection is fascinating, fun educational and again lets you know what is out there. This will help you determine rarity and value.

5) **Send Photos of Rare and Unusual Lighters to OTLS** - All of the collectors I know love to hear about scarce lighters and great finds! They spark more interest.

6) **Send Copies of Old Catalogues to OTLS** - We need to provide our membership with as much information as possible. Go through your collection and pull out old catalogue, lighter instructions, informative ads, or anything about old lighters. Make a copy and send it to Judith. You'll help make an even better newsletter!

7) **Place Ads in the OTLS Classified** - It's Free! Briefly list your wants or maybe sell a duplicate or two. You'll be pleased to connect with other members.

8) **Buy and Read the Lighter Books Available** - I recommend:

**Ronson** by "Cummings" - a very comprehensive book on Ronson Petrol Lighters

**Cigarette Lighters** by "Schneider" - excellent pictorial overview

**Legend of the Lighter** by "Van Weert" - tells the history of lighters

**Zippo Manuals I-IV** "Photo Press" - comprehensive photos on Zippo - Needs a Price Guide

**Accendini** by "Bisconcini" - The Original Bible!- strong on European models

**Collecting Cigarette Lighters I & II** by "Wood" - nice overview wonderful ads!

**Collectors Guide to Cigarette Lighters Book 1 & 2** by "Flanagan" - featuring inexpensive assortment of lighters.

**1000 Feuerzeuge Cigarette Lighters** by Gunter Broesen - nice color photos & good information on manufacturers - no price guide.

While these books are not fully comprehensive, they do provide valuable information. Bring them with you to lighter shows so new collectors can view them. Also, for those of you planning on writing articles, books or price guides, please do so! Don't worry about being complete or perfect. Do the best you can and complete the project. We need the information you will provide!

9) **Use the L-I-G-H-T-S free Appraisal Service** So far, I've heard form about a dozen collectors but I'm sure many more

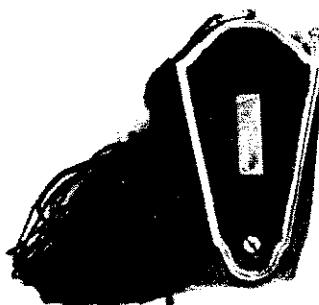
of you are curious about the value on certain models in your collection. Just send a photo and S.A.S.E. to Larry Tolkin-1520 York Ave. New York NY 10028. If you are thinking of selling, this service is a must!

10) **Attend Lighter Shows** - make the commitment and go! Ask questions and learn! The most enjoyable part of any show is meeting and talking to other collectors. It's more rewarding than buying a great piece! Personally, even as an advanced collector, I learn more at one lighter show than months of running through antique shows.

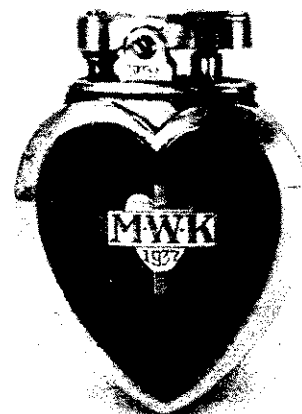
To conclude, the more we know about lighters, the more confident we are in our purchases, thus the more we buy. The cycle of collectible lighters coming on the market is continuous. In order to absorb this influx, collectors must be ready to buy. An informed collector will make the right purchases and new collectors will continue in that path. All of us must be prepared to share information and build our relationships with other collectors. We should encourage and teach new collectors so they too can enjoy the rewards of collecting. As members of OTLS, we must strive to build a "bright future" for "collectible lighters".

**HOT TIPS**

The two lighters featured in this issue are both 1930's Ronson pocket models. They are both interesting and visually appealing models that are very desirable and highly sought after. First, is the Ronson Vee (figure 37 Ronson Book) featuring a hidden lighter that pulls out. It comes in a variety of painted enamel finishes and originally has a tassel (most examples I've seen are missing the tassel). It's sleek V-design was sold as a fine lady's lighter. Second, also designed for the lady in mind, is the Ronson Heart (figure 45). It's unusual heart shaped design stands apart from most of the Ronson pocket models. Having two slightly different varieties (basically the fitment size) it also comes in a variety of finishes. Listed below is my current price guide. These are two very hot items, make sure to add them to your collection soon!



the "Vee"



Ronson "Heart"

	<u>GOOD</u>	<u>EXCELLENT</u>
RONSON VEE	400-600	600-800
RONSON HEART	300-500	500-700
		(ADD PREMIUM FOR WHITE)

\* \* \* \*

## *Fuel For The Fire*

The Authors of this column have changed - they will now be John Grawe, Guy Nishida & Ira Pilosoff. Tom O'Key's schedule has gotten too busy for him to participate. Questions for Fuel for the Fire can be sent to P O Box 1325, Fair Lawn NJ 07410. If you have would like a personal answer to your questions, please include a SASE and your questions will be answered individually, or in the newsletter. Also since all questions can't be covered in the newsletters, this way you will receive an answer. Please mark the front of your envelope "IRA PILOSSOF, ATTN: FUEL FOR THE FIRE". Thank you, John, Guy & Ira

(Note from Guy Nishida: For this issue, rather than a question and answer, I want to do a review of the Newark Show)

### **WELCOME TO THE LITTLE APPLE - NEWARK, NEW JERSEY!!!**

I had always been somewhat hesitant to attend a regional convention (other than my own) for fear that it would be an expensive proposition with a meager return. But the unknown beckoned so with some trepidation I journeyed forth. As an additional enticement, Lare and Bare had calendared the event to coincide with the Atlantique City Show, a weekend affair featuring 1200 vendors of collectibles in casino city's Convention Center.

For many, the festivities began earlier in the week in N.Y.C. For me, a stop at Richard Weinstein's museum, I mean store, brought a few heart palpitations as I ogled the lighters and gasped at the prices. And who should greet me as I ask for prices? Those Siamese twins from Europe, Daniele Cheli and Alessandro Dati. We grappled back and forth as we seized lighters and although they were younger and stronger, I managed to escape with a Zippo in hand. This was followed by a visit to Ilene Chazanof's Caverns (my name), where Judith and I visited the woman who apparently never met a lighter she wouldn't stockpile. Her store is bursting at the seams with merchandise while she is bursting with energy. Finally, we made a very quick pass through the office of Alan Larrabure where we mined for more diamonds among the hundreds of lighters arrayed before us.

I have always envied the Eastern Seaboard members who can travel in any direction and pass cities steeped in history. Through the generosity of my good friends Boris & Maya Rubin, I was treated to a combination sightseeing tour and lighter hunt through a countryside ablaze in autumn shades. But there was no reason to explore any further than their home for surely the Rubins have one of the World's premier lighter collections. It's scope and depth is overwhelming. As Friday approached, a birthday dinner at Ira Pilosoff's was arranged and more wonderful (and available) lighters were caressed at the corporate headquarters of Vintage Lighters, Inc.

The next day, those hardy enough to brave the elements stormed the isles as soon as the floodgates to the Atlantic City Convention Center opened. The booths were awash in desirable lighters and other collectibles. I'll explain in a moment why I dwell on the watery metaphors. Ira was blessed with the find of the show -- a sterling silver Dunhill Unique Sports with a distinctively Deco enameled pattern. But other OTLS members were pleased as well. Paul Schofield uncovered a Dunhill wafer with box, Tom Clarke located a wonderful miniature fire extinguisher adorned with a presentation plaque circa late 1940's. Judith Sanders was giddy with delight when Frank Briola (OTLS member & show dealer) sold her

an Austrian striker of a Swiss boy which will be mated to the Swiss girl striker already in her collection. This was Judith's day for table strikers as she also deposited a figural torch bearer striker into her satchel. Rumor has it that Richard Weinstein carted away a collection of Zippos including a mint Kennecott, Servel refrigerator & a 1937 advertiser with metallique shield among other goodies. Your truly was rewarded for my travails with a singular find -- a pen lighter made in Argentina which utilizes a rasp action to ignite the wick. All in all, the show was a bountiful experience.

The weather was also bountiful and therein lies the basis for my earlier wet words. I understand that anyone who tuned into a news station that weekend probably learned of the massive downpour that literally shutdown most of Manhattan and choked many thoroughfares in the Tri-states. Our normal 2 hour drive from Atlantic City to Newark evolved into a 4 hour nightmare as scenes of accidents, stalled vehicles and submerged Chevys filled our windows. Truly, the last time I saw this much water was at the submarine ride at Disneyland although some of the Newark attendees might cast a vote for the hotel which sprang leaks like a sieve. There is something wrong when you have to go outside to stay dry. But as Rosanna Danna would chime, "It's always something".

Fortunately, our exhibit room was snug and the lighters warmed our hearts. With approximately 25 tables loaded with lighters, there was plenty to see (even if you had been trading in your room before the official opening as many had). You want details? OK but then you'll be really sorry you weren't there. A marbled blue Ronson Vee comes to mind. A bartender and barmaid exchanged hands. A black lacquered aluminum Dupont. A wonderful knife striker was purchased by Boris from Alex/ Daniele. Boris obviously has more clout than I do. Norman Israel had a floor standing Ronson strike lighter/ashtray (not marked). Tom Clarke stole a Rondelight Jr. with green band in wonderful condition. I didn't see Paul Schofield sell a single lighter but he carried away a sizablewad back to England. You like Douglas lighters? How about, count 'em, three Douglas pocket lighters with windguards. Paul Van Cott brought a Ronson Striker barrel which he appropriately displayed under glass (see photo on page ?). Larry conducted his traditional blowout sale and converted a few more members into devotees. Mike Cassidy brought a beautiful enameled Douglas with eggshell and his usual large range of good to great pieces. As always, the Europeans tempt you with the unusual but who wants to be Un-American and buy foreign lighters? ME. ME. ME. Lest I forget: I met many collectors in the club who for one reason or another, have never been to an OTLS National Convention and to that extent, the Regional Shows provide an invaluable service by exposing them to the convention experience and affording an opportunity for them to meet one another. I only regret that they did not all display since several members only attended.

In the end, my fears proved unfounded. I have to give the rhyming boys Barry (Hoffman) and Larry (Tolkin) credit, they made everyone relaxed and at ease. (They even sold me some items cheaply) As in all things, it's always a question of quality, not quantify. It was a fine show and a good time was had by all. Guy Nishida.

\* \* \* \*

**News From Around The World....** Congratulations to the Cairo Family - Philip Andrew Cairo was born September 18 - Mother & Baby doing fine! Congratulations to Seth & Junko Larrabure on the birth of their son, Alexander Ryuichi, on October 15!

## CLASSIFIED ADS

### FOR SALE OR TRADE

#### OTLS LIGHTERS FOR SALE

1. (MIOJ) Silver plated "Hand" holding a lighter - a few hairline scratches, but otherwise good. Contributed by Leo & Dot Turini \$45 + \$2 P & H

2. (Evans) T/L w/handle, almost like watering pot, with Phinney Walker clock (clock works). Cond. Good. Contributed by Ira Pilosof. \$95 + \$2 P&H

For Sale: Zippos: 1978 (slim) Disney, exc. cond.; 1958 L & M Cigarettes (reg), exc. cond.; 1996 Case/Zippo Swap Meet Lighter & Knife Set in laser engraved box (limited edition). 200 non-Zippos w/ads for sale (Zippo lookalikes). Will sell in groups of 10. Call Andrew Lloyd. Also wanted regular size Minnie Mouse

Black Bear Case Knife & Zippo Lighter in presentation box (numbered 1000 made) \$125. Also Elk Knife & lighter (750 made) \$135; & Bass knife & lighter (500 made) \$150. All in presentation boxes. Mel Muntzing (304)622-1903

For Sale: I have 100+ table lighters for sale. Most of these are in the mid-price range (\$10-30). They are figural, Evans, MIOJ, pistols, some Ronsons. All good values. John Elster (910)721-0508. Also buying MIB flat advertisers \$7 - \$15 each (some more). Please call.

I have acquired 5 National Zippo Day (1996) lighters MIB from a young man in Bradford. \$30 ea (U.S. & Canada) - add \$2 for overseas. Please call or write Judith Sanders (903)763-2795

For Sale: Evans goldtone standard carryall double entry compact with lid ornaments (no strap). Side one is a cigarette case - side two has original comb, mirror, powder puff, powder compartment, coin holder & lip stick holder. Interior goldtone, exterior burgundy. Has a small mark on cover (repaired). \$50. Call or write to Nicholas DiNezza after 8 P.M. (EST)

Camel, Winston, Salem, Marlboro advertising items for sale: Zippos, 5 lighter sets, poker sets, hats, bags, etc. Kevin Fleming (602)962-5548

Rare Zippo for sale: Kennecott copper \$500; Others available, call Larry Tolkin (212)734-8854

#### SEE PAGE 2 FOR AD ABOUT THE NEW CAMEL GUIDE VOL. 2

Ronson Fuel Can & Flint Counter Display. Wood, circa 1950's, unused, Mint. Trade for Zippo's or sell. Call Paige Mayfield

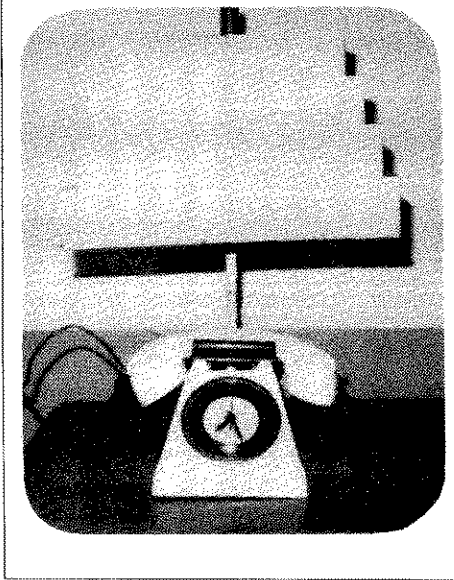
### FOR SALE OR TRADE

For Sale: Democratic (Donkey) 1979, Republican (Elephant 1980 MIB \$275; Capitol T/L w/base, Pat 1912 \$150; Ronson Wedgwood Imperial Fig. 363 \$75. Call Joe Speirs (405)536-9712

For Sale - All Mint: '96 Zippo Swap Meet, '96 Zippo 3 Million; '80 Elephant; '80 Donkey; '76 Denim Rose (slim); '77 Denim Turtle & Bee; '81 Denim Bee. Roger Williams (see chg of address)

Some prices reduced now on rare pieces & also lots of novelty lighters left. Novelty pieces are very reasonably priced! You can still order this list. John Stapert

**Electric lighter, telephone, clock, lamp combination. Black speckled gray finish, heavy cast metal base, in excellent condition, for its age. The telephone receiver is the lighter. Clock has a brown & cream dial w/brown hands, original rubber cord, original Art Deco lamp shade. Made by Trea-Boye Corp., Brooklyn, NY 1938. Selling to best offer Ed Butta (410)426-1178 (see photo below)**



### WANTED

**WANTED BY DANISH COLLECTOR:** RONSON gas lighters made in the USA, Canada & Mexico. I would prefer mint or near mint cond., boxed if possible. I want the following: Varaflame Adonis, Premier (MK I & MK II), Comet as well as other gas models, both pocket & table all in various styles. Also petrol lighters. I will pay cash or swap for other models. Please contact Poul Naldahl - Phone 45 8649 4613 or Fax 45 8649 6013 (See New Member List)

### WANTED

Want to buy: regular size Zippo State lighters, new or mint. Also 1987-1989 OTLS Convention Lighters. Call or write Joe Speirs (405)536-9712

Wanted Ronson: Light-A-Lamp (Fig 259), Bridge (Fig 244), Debonair (Fig. 35), Gobbo (Fig 113) & Cigar Store Indian (Fig. 150). Will buy or trade. Also looking for other rare Ronson Strikers. Scott Moore

Wanted: Zippo lighter with HAVATAMPA logo or any other cigar adv. Bob (813)789-4034

Wanted: Statue of Liberty Table Lighter with torch that lighters. Also pocket lighters, esp. Zippos, that feature the Statue of Liberty either in advertising or as a commemorative. Mike Katz

WANT TO KNOW? Does anyone know who purchased the Dupont lighter in the Jackie Kennedy Auction? Marty Ward

Wanted: Camel Zippos pre '92 or European or test samples. Best prices paid. Anthony Amato Phone (machine 8 rings) (603)485-9855; Fax (24 hrs) (603)485-3432. Foreign traders/dealers welcome

Wanted to buy or trade for: Evans "York" tall pocket (picture in July 15, 1994 issue) & Barron size with same design. Also want the base for Fig. 287 Ronson Book - or maybe we could share the lighter? Bill York (508)835-3026

Wanted: Zippos with Tire Mfg ads. Also Varga Girl Zippos. Call Joe Speirs

Does anyone smoke Cambridge cigarettes? Benson & Hedges? Carlton? Virginia Slims? If you do, please get in touch with Judith Sanders ASAP!!!

WANTED: New Member has large Zippo wish list including (1) good '46; 60's Sport Series skiers & bowler; and Zippo 25th Anniversary. Jim Markin (219)432-7512 (See New Member List)

Still buying precious metals and enameled Douglass. Call Kevin Kelley

Wanted: NASA Zippos, especially Apollo II. Recovery ships & all others. Contact Tom Sica (215)755-2323

Dunhills Wanted: Uniques in odd form w/watch, concealed watch lighters. Silver lighters w/enamel. Call Volker Putz 40 3 0 508 1411 or Fax 40 3 508 1480

Wanted: Ronson T/T & Strikers. Call Dave Markey

If any member of OTLS sent an OTLS convention lighter to Zippo for repair, please get in touch with Judith Sanders

COMING ATTRACTIONS:

1997 OTLS CONVENTION IN NEW ORLEANS!  
ANTIQUÉ SHOPS, GAMBLING, THE GREATEST JAZZ  
MUSIC IN THE WORLD - DETAILS IN 1997.

THIRD ANNUAL FLORIDA MID-WINTER  
LIGHTER SWAP MEET

Saturday, January 18, 1997

Holiday Inn

3209 S Stalntic Avenue

Daytona Beach Shores, FL 32118

(904)761-3297

Toll Free Reservations 1-800-722-3297

Ask for Lighter Swap Meet Group Rate of \$39

Registration for Show is \$18 (includes display table)

For Information Call Michael Katz

(904)761-3890 (Home)

(904)761-0077 (Work)

This show coincides with the Rennigers Extravaganza!

PLPG has now announced the dates for their Spring Show in Chicago. The dates are March 20 - 23, 1997. Call Karen Cairo for further information.

\* \* \* \*

ETC. continued...

**IMPORTANT!** When we were using First Class Mail, if a newsletter was damaged in the mail (which they were frequently), the newsletter was returned to OTLS and we knew who didn't get their paper. But now, with Bulk Mail, we don't have ANY IDEA who doesn't get their paper, unless you tell us! If you haven't received a newsletter by approximately 2 weeks after the 15th of the paper month, please notify the OTLS Office.

Just to advise everyone on business matters, the lawsuit which was previously filed against Judith Sanders and OTLS has now been dismissed. All matters concerning this have been resolved.

You will see above the results of the voting for the 1997 Convention. I will say that I am disappointed that more of you did not vote! How long does it take to send a postcard??? I will say from the people who voted, the choice was overwhelmingly for New Orleans!

I appreciate all the input from members about future voting for conventions, sites, etc. After we get these letters all read, we will put something in the next newsletter.

**PLEASE READ!** Some months we have a little extra space on the "New Member" page. I decided to utilize this space for an OTLS Bulletin Board. To put reminders or items you might miss in the paper. We will only do this Bulletin Board on the months we have space.

**IMPORTANT.** After several requests, we have now created a list of the membership in alphabetical order by State and Country. This list does not include addresses & phone numbers. It is just so you don't have to look through all the pages for a member from England, or a member from Alabama, etc. The list would be too long if we included addresses, etc. To order a copy of this list, please send SASE (with .52 on it & envelope should be at least 9.5" x 4.25") and \$1 to cover cost of copying.

Just a personal note from Judith... **THANKS** to Ira & Alan for my plane ticket -- Larry & Barry for my hotel room -- Susan Pilossof for taking such good care of me -- and **ALL** the New York, New Jersey, Pennsylvania, etc. members who made my trip such a wonderful adventure!

*Meet the Members by John Elster* will return in the next issue.

**NEXT PAPER JANUARY 15, 1997 - SEND ADS BY DECEMBER 20, 1996**



**On The Lighter Side, Inc.  
International Lighter Collectors**

<b>Founders:</b>	John Cuevas Judith Sanders
Kevin Kelley	President
John Elster	Vice President
Judith Sanders	Editor/Secretary
Lynn Baker	Historian
Laurie Cuevas	Social Secretary
Greg Ryman	Back Issue Chrm.
Corky Horner	Conv. Lighter Chrm.

Board of Directors: Lynn Baker, Peter Cavanagh, Ira Pilossof, Greg Ryman, Judith Sanders, Dot Turini

**ALL ARTICLES & PHOTOS USED IN ANY NEWSLETTER ARE PROPERTY OF JUDITH SANDERS AND "ON THE LIGHTER SIDE" AND MAY NOT BE REPRODUCED WITHOUT PERMISSION. OTLS IS NOT RESPONSIBLE FOR NEGOTIATIONS IN TRADING THROUGH CLASSIFIED ADS. FOR INFORMATION, CALL OR WRITE:**

**JUDITH SANDERS**  
P. O. BOX 536  
QUITMAN, TX 75783-0536  
U.S.A.  
PHONE (903) 763-2795  
FAX: (903) 763-4953