



November 15, 1992

# On The LIGHTER Side

Vol. IX, No. 6

*ETC., Etc., etc*

It is difficult to believe this is the last paper for 1992 – where has this year gone? Our club continues to grow, and the growth is somewhat awesome to your Editor – where will we be at the end of 1993? Have you, as an individual member, contributed something this year? If not, why not try for 1993! The larger we become the more input we need from members, other than your Editor. Some of you are much more knowledgeable than I, and your input would create even better newsletters.

As we stated earlier this year, this year and next will definitely be the year for books in our field. Please see page 2 for important information on (lighter) books!

**IMPORTANT** - Please see Page 3 for 1993 Dues - All Memberships expire December 30, 1992.

After reading the newsletter, you may feel there has been a lot of discussion about money. However, this is the time of year your Board always plans its budget for the following year. Also this year we are trying to share more info with the members.

Continued on Page 12

## IN THE SPOTLIGHT.....

### MARTHA 'SPARKS' INTEREST IN ENAMEL

Until Martha Lam joined OTLS there was little interest in the "Enamel Period" of Evans Manufacturing. Now several OTLS members have started accumulating Evans Enamel Lighters! It is

interesting to note the impact one attractive, petite blond "Georgia Peach" can have on our club!

Martha had only joined the club a week before the 1990 convention, but when she heard about Las Vegas she called to say she was coming. At that time she only had 7 lighters. Now she has 182 pieces of Evans enamel, including eggs, fruit, ashtrays and cigarette boxes. 143 of them are all different.

After running an ad in the Antique Trader, Martha received letters from Ira Pilosof and Sid Chase, where she found out about OTLS. "I have found most of my pieces through OTLS members, rather than Flea Markets," Martha stated.

Once Martha joined the club, she quickly learned what other members were looking for. Since there are so many excellent flea markets & antique shows in Atlanta, Martha started buying rare lighters and trading them with other members for her precious enamel pieces.

Recently, in Atlanta, Martha told the story of what got her started with this collection. She said she had a friend, who is French, who had bought a piece because it was enamel. She brought it over to show Martha and said 'look what is inside' (a lighter).

Martha went on to say she has always liked the Faberge eggs, and can't afford the real thing. "In fact," she said "the last Faberge egg that sold went for 2.8 million!" Then she went on "Evans used the same technique to fire enamel that Faberge did, even using designs under enamel."

One special piece in Martha's collection (Evans) is an exact copy of a specific Faberge egg.

"Everyone wants me to expand my collection" Martha added "but if I collect what you wanted, I can't buy things you like at our Antique Shows!"

**EDITORIAL**  
(with LOTS of good news!)

The Board of Directors of OTLS have been discussing the 1993 budget for the club. The Board did not want to raise the dues but also wanted a better cash situation for us.

Thanks to a few of our members some options have been offered to us.

Bill Jones, Vice President of Zippo & OTLS member, had the first idea. Please read below about the gifts from Zippo!

Then your Editor had another idea, which was presented to Kesaharu Imai. Please also see this story below.

**NEWS FROM  
ZIPPO MANUFACTURING  
AND  
ON THE LIGHTER SIDE.**

The Officers and Board of Directors of On The Lighter Side are pleased to announce a gift to our club from Zippo Manufacturing Company! Zippo has presented us with 2 items, which will be auctioned, for the benefit of our organization.

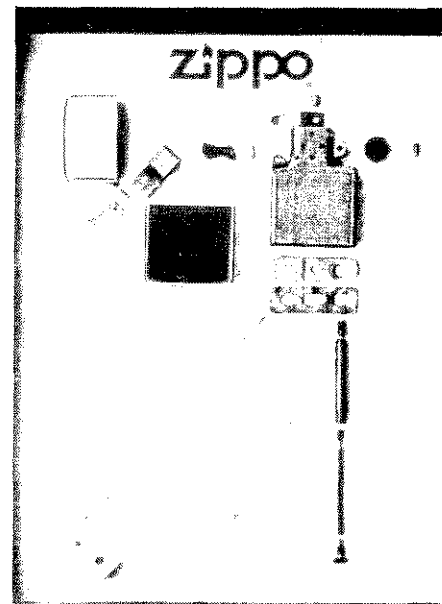
The first item is a framed picture (8 1/4 x 10 1/4) of a disassembled Zippo Lighter (1979). Please see reduced picture above right.

The second item is one of the original metal 'die' pieces which were used to imprint the brass cases. This die has the Pat. No. 2032695. Bill Jones, Vice President of Zippo, reports there are only 3 of these old dies left, and Zippo is presenting one to our club. Shown are various 'views' of this "die", including the bottom part, showing the wording.

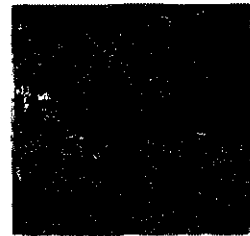
This auction will end on December 5, 1992 at 12:00 Noon (Central Standard Time) and all funds received as a result of the auction will be deposited in the club account to cover special projects. You may bid as often as you like.

The Minimum Bid for the Picture will be \$100 and the Minimum Bid for the "Die" will be \$150.

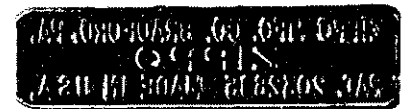
Zippo has been one of our greatest supporters since the day we began, and once again we appreciate their generosity.



Actual size of end of 'die' - the part that does the 'imprinting'



This is the actual size of the 'die', shown from the side



Enlarged version of end of 'die' of course, letter are backwards so when they print they will print correctly.

**GIFTS FROM MR. IMAI & PHOTO PRESS!**

Since your Editor is aware the Photo Press members like Zippos, it seemed like a good idea to ask Mr. Imai to advance the club some money, in exchange for Zippos. This way we would not have to pay back cash, which wouldn't help the problem.

So I asked Kesaharu Imai if he would advance us \$1000.00 and during the next 6 months we (OTLS) would repay the money in Zippos. He has agreed to this plan and is sending the club \$1000.00 next week.

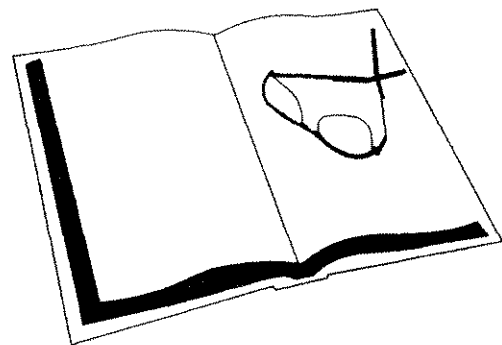
Thus far Peter Cavanagh, Tom Zimmer, Tom Prylinski, Judith Sanders, Bill Jones, Leo & Dot Turini have already agreed to 'put one in the pot' to help pay back this loan. If some of you other Zippo Collectors would contribute 1 Zippo we will have this loan repaid in no time, and have extra money for the club for various projects.

In addition, Kesaharu told your Editor to go buy a

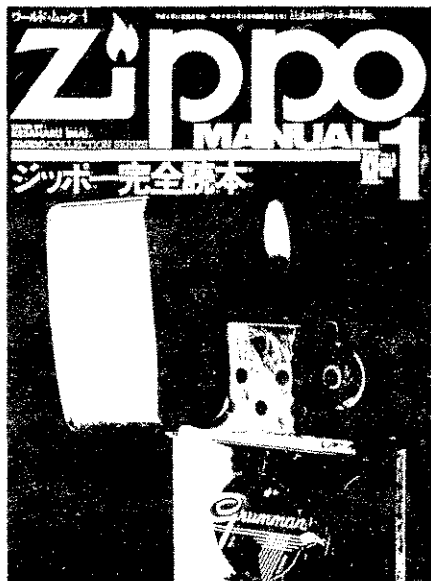
FAX and send the bill to him! As I had stated in the July paper, Tom & Joan Prylinski contributed some money to the club to buy a FAX. However, the amount needed for a FAX was more than their gift. So thanks to Kesaharu Imai and the Prylinskis we will shortly be getting our FAX. Unfortunately, I probably won't have the FAX before this paper goes out, so if I don't talk to you, you won't have the FAX number until the January issue.

We are most grateful to Zippo Manufacturing and Kesaharu Imai. Thanks to their generosity the Board has made the decision not to raise the dues in 1993. We feel the proceeds from the sale of Zippo items and the cash advance by Mr. Imai will carry us through 1993. Also THANKS to Mr. Imai and Tom Prylinski we won't have to spend our extra money on a FAX!

THEREFORE, the dues for 1993 will be \$18 for Junior & Senior Citizens (16 & younger - 60 & older); \$25 for regular membership (U.S. & Canada) and \$30 for overseas. ALL SUBSCRIPTION FEES SHOULD BE PAID BY JANUARY 1, 1993.



BOOKS,  
BOOKS,  
AND MORE  
BOOKS!!!



## ZIPPO BOOK GOES TO PRESS!

Your Editor has just received a copy of ZIPPO MANUAL NO. 1 as a gift from Publisher, Editor and OTLS Member, Kesaharu Imai. I believe this book will set history in the lighter field!

The actual physical description is: this is a soft cover book, 8 1/4 X 11 1/4, however, the book also has a 'dust cover' like hard bound books. The book contains 256 pages of text (English & Japanese), black and white, and color photos. The majority of the photos are in color.

As well as containing history of the Zippo company; and history of the Zippo lighters; this book also contains history of the city of Bradford, Pa. and history of Kendail Oil Company

The book will be available through Photo Press. For details please refer to enclosed flyer from Photo Press.

## SMOKERAMA

About 2 weeks before receiving the Zippo book, Guy Nishida sent me another book SMOKERAMA CLASSIC TOBACCO ACCOUTREMENTS by Phillip Collins. Only a few people knew this book was coming out, so it was really a surprise.

This book covers many parts of 'tobacciana' including ashtrays, cigarette cards, 'silks', old ads and, of course, lighters. The photography is excellent! Another nice aspect of this book is there lighters are from the collections of June Berliner, Dick Stetler, Urban Cummings, Perry Grover, Harvey Schwartz (all OTLS members)...and rumor has it Kevin Kelley.

The book is a soft cover book, containing 124 pages - all color.

As soon as I received this book, I called Phillip Collins to compliment him on the wonderful presentation and gorgeous pictures. Phillip reported he isn't a lighter collector, but rather writes books on different collectibles when there is a lack of information in that area.

Next I called our friend, Ben Rapaport! So Ben has ordered several copies of the book for any and all lighters collectors (or tobacco collectors). The

cost will be \$15, this cost covers U.S. & Canada postage, so if you are ordering from overseas please send extra. Send orders to:

Ben Rapaport  
11505 Turnbridge Lane  
Reston VA 22094

#### NOTE FROM BEN RAPAPORT:

In addition to acquiring copies of Smokerama, I also have access to a magnificent bi-lingual (Japanese and English) hardcover full-color 430 page book entitled Ashtrays and other Smoker's Items. Yozaburo Tsuchiya Collection, published in 1989. This unique book illustrates more than 1,000 ashtrays in all media, assorted cigar and cigarette cases and other smoker's utensils (no lighters).

Although I do not stock it, I will special-order it for anyone interested. Depending on exchange rate, cost will be approximately \$200.00 plus shipping.

If you are interested please let me know.

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#### A NOTE FROM URBAN CUMMINGS

We are sorry to report the availability date for the Ronson Book has been postponed 6 to 8 weeks due to printing cost considerations.

The original printer selected, a Palo Alto firm known for quality work and on-time delivery, has come in with what we believe to be an excessively high bid. We have engaged the services of a person with decades of experience in the printing trade, to assist us. Thus far we have responded to all inquiries regarding the book. As soon as the delivery date & price is set everyone will be notified promptly. We are trying to have a book which will sell for under \$30 and now expect it will be ready for distribution some time in January.

We apologize for this delay. Our inexperience in these matters seems unavoidable. No one wants to have this book out to you more than Christine and I do, and we are doing our best to accomplish that.

Thank you for your understanding, it will be well worth the wait.

## [ COLLECTORS' CORNER ]

### LADY BRADFORD COMES IN TWO MODELS!

In a recent letter from Hiroshi Kito, he sent drawings of 2 Zippo 'Lady Bradford' table lighters. Fig. 2 was totally unknown to your Editor. However, Zippo confirms that TWO different models were manufactured.

In addition, the new Zippo Manual No. 1 confirms this information.

Shown below are the drawings from Hiroshi of each model. How many of you have both of these models? (THANKS, HIROSHI)

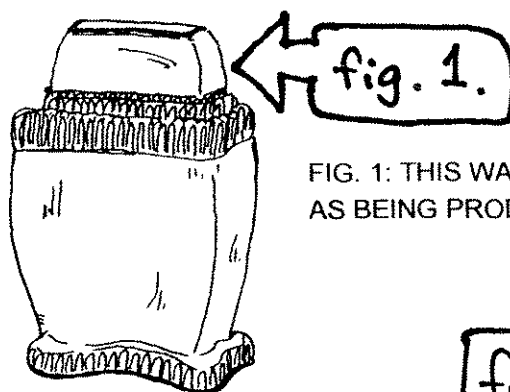


FIG. 1: THIS WAS IDENTIFIED AS BEING PRODUCED IN 1950

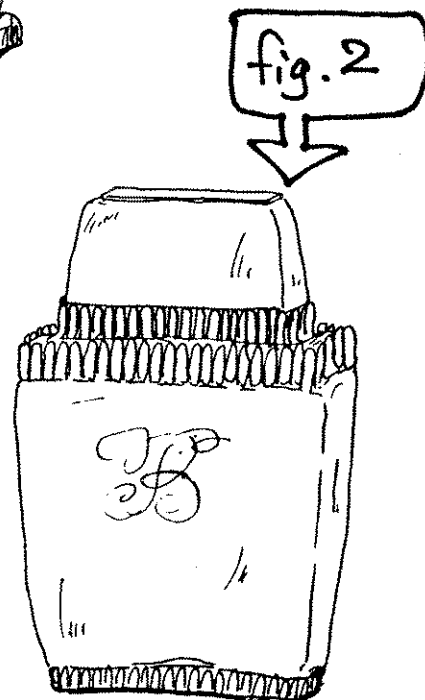


FIG. 2: THIS WAS IDENTIFIED AS BEING PRODUCED IN 1949

## MORE NEWS FROM LIGHTER MUSEUM HOLLAND

Ad van Weert called to say THANK YOU to all of his friends for the nice article in the September paper. Your Editor had received a couple of questions, which I asked him: several OTLS members wanted to know what kind of lighters they could contribute to the Museum and how would we know if he already had these lighters?

Ad told this writer he is particularly in need of American made lighters. He went on to say "...even if I already have a lighter in the museum, I can use the duplicate for trade. And the person contributing the lighter will be listed in the Museum records whether it is a duplicate or not."

So if you have an extra lighter, why not contribute it to the Museum and have your name recorded in the history of the Museum!!!

Boris Rubin sends the following about the Museum's celebration....

Dear Fellow Collectors:

I am writing to let every lighter collector, who was not lucky enough to be present at the 5th anniversary celebration for the Lighter Museum of Holland, know about the wonderful experience I had.

First, let me start off by describing the appearance and environment where this whole event took place. The building was professionally decorated in an Indonesian style. There were also many different Indonesian style dishes served. There were many things displayed such as: lighters and related materials, banners inside and outside of the establishment. There was also a press book displayed which included copies of publications from many different magazines, which were about the Lighter Museum and its history. During this whole event there was a television showing rare and very interesting fire making devices in action. And also present was a prototype of THE BOOK, which should make us all look forward to something really great in the near future.

There were over a hundred people present at this celebration. Some of who were Richard Peersman

from Pollyflame, Gerrit De Bruin (Area director Benelux Philip Morris) and Wim Otten of the South of Holland Cigar Club. The biggest collector of match labels in the world was also there, Mr. Ad Jansen. There were also several local politicians present and also, Mr. and Mrs. Klimaschewski of Germany and Mrs. Hens from Antwerpen.

There were many congratulations sent by mail and fax from all over the world. Also Mr. Muller from The Swiss Club sent lighters by mail as a gift to the Museum. Everyone who walked in also gave a gift to the Museum.

There were many publications about the Lighter Museum's Anniversary Celebration. There were publications in a national newspaper and several local papers. Also by OTLS and BLAZE (LCGB).

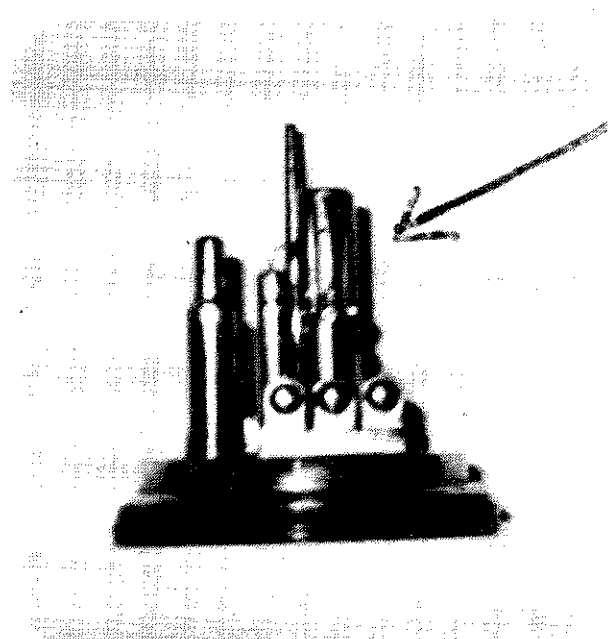
Hopefully at the next anniversary celebration that this Lighter Museum has, I won't be the only one from the USA.

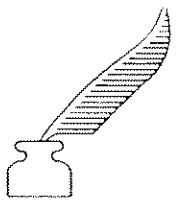
Your Fellow Lighter Collector,  
Boris Rubin

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### CAN YOU HELP?

Larry Tolkin has sent a photo of a lighter, he is trying to identify? He calls it a "No-Name Factory Lighter" - lighter in top of cylinder. If anyone has this lighter, can identify it, or knows ANYTHING about it, please let us (and Larry) know.





From the pen of....

....Judith Sanders

What a great time I had in Atlanta! These area swap meets are especially nice for me, since I don't have to plan them!

We had a small group there but it didn't seem any quieter than with a big group -- Kevin Kelley, Kevin, Jr., Dick Stettler and Bill Koppany NEVER sleep! It was nice to meet Michael & Reena Katz for the first time...and John Elster. I had met Alan Larrabure in Atlantic City, but only for a moment, so I was pleased to spend time with him & Judy.

Toshi Honda, Alan and Andrew Lloyd all tried to outrace each other looking for Zippos!

Andrew & Nancy had an adjoining room with me, so everyone could wander through and visit.

Tom Zimmer found a beautiful Dunhill pitcher (Peter: Tom says do you want it?)!

And Martha was a great hostess, furnishing everyone with maps to the flea markets, giving us ideas where to go and visiting with everyone. She certainly has some GREAT flea markets in her city...everyone found something! In fact some pieces traded hands several times before the weekend was over!

So I came home tired, happy and the proud owner of a few new pieces!

....Al Grosskopf

I have found a person who sells thin leather (for re-covering lighters) in various colors. The cost is \$5 sq ft, or less if you order more than 1. I understand with a SASE he will send samples (you better ask how much postage?) If you are interested, the phone no. & address are below:

Leather/Cloth  
1372 La Playa Street  
San Francisco CA 94122  
Attn: Chuck Stern  
(415)333-3939

....John Grawe, OTLS Board Member

The lighter: that amazing unique tool, that has given people the boost into the 20th century. Spark, fuel, a flick or squeeze and the lighter comes to life. The heart of the lighter has two elements, ignition and fuel. Without them, the lighter is not. And so it's the same with a lighter club. The ignition is the newsletter and activities, and the fuel, hard work and what else?...money. Maintenance keeps the lighter and the club lit. The cost of maintenance in the relationship of the two has not increased in the same proportion. The lighter has remained relatively cheap in comparison to the skyrocketing cost of a club. To keep the club "lit" the usual solution is raise the dues (more money) every year. This may be necessary at times, especially with increasing postage and supplies.

There is not much you can do about postage (government regulations!), but maybe we can do something about supplies. I am asking, are there any of you out there who have the so called "connections" to obtain these vital necessities at cost or as a donation? The items we are looking for are: 9x12 envelopes, copy paper, pens (general office supplies).

The more sparks of thrifty ingenuity, the longer the "fuel" will last.

NEWS FROM AROUND THE WORLD IN 28 SECONDS.....



Congratulations to Michael & Beth Sanders on the birth of their second son, Samuel Brannon Isaac Sanders (to be called Brannon) September 18, 1992. (For you newer members, Michael is a member of OTLS & the son of Judith Sanders - so this is also my second grandchild!)...More good news - Jim & Tia Lohr have a new son - Clinton Robert Lohr, born July 25, 1992...our sympathy to Larry Tolkin on the loss of his grandfather and Susan Pillossof on the loss of her Mother...John Grawe has been in the hospital - but is home now and going back to work...Dick Stettler is still moving around the country - hear he is in South Carolina, next to Florida - will probably call some of you.

## CLASSIFIED ADS

### FOR SALE OR TRADE

1 Dunhill Service Lighter (Gray) MINT IN THE BOX & 1 Bowers (Black) tube type MINT (No Box) - \$35. John Elster (919)721-0508

Selling entire collection of about 3000 lighters. Call or write for details. Jim Guzzo (419)475-7634

(Editor's Note: From discussion w/Jim Guzzo, his collection appears to be general - containing a little of everything.)

Regarding the collection I advertised in the September paper: Some of you were wanting some of the pocket lighters I had put in Groups, but didn't want to buy the rest of the lighters in the groups. I have spoken with the family and they said it is OK to split them up. So if you want a specific lighter from any group (Mostly Box 1, 4 & 12) please call and I will price them for you. For you who DIDN'T order this list, there are still a lot of lighters available, especially P/Ls (advertising, unusual, etc.) Judith Sanders

For Sale: 15 Evans Table & Pocket \$155 (plus postage); 14 Ronsons Pocket & Table \$100 (plus postage). Albert Roth (602)972-2054

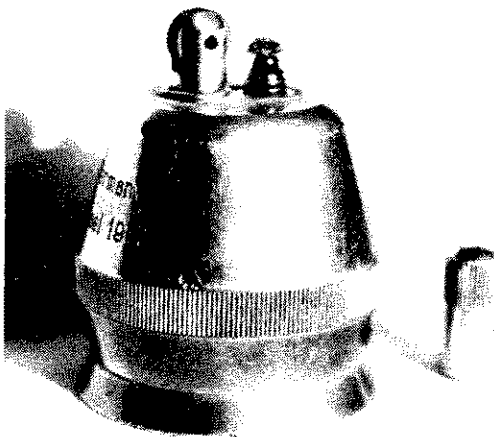
L & J Lighter Catalogue - featuring over 100 quality pieces, including:

- \* Dunhills w/watch
- \* Dunhill Gold & Sterling Uniques
- \* Ronson Touch Tips, Strikers & Deco Case Lighters
- \* Pre 1960 Zippos
- \* Trench
- \* MUCH MORE!

Available January 1993. Send \$2.00 (\$3 overseas) to cover P & H to: Larry Tolkin, 200 E 71st #20F, New York, NY 10021

MAIL AUCTION: Aluminum (small) T/L, says "Germany Kassel 1947" on side, actual size 2 1/4" high. See photo (above rt) Min. Bid: \$100. Auction ends Nov. 30 at 12:00 Noon. This lighter belongs to a Dallas Dealer - please bid at your OTLS Office.

### FOR SALE OR TRADE



Sell or Trade: 44 DIFFERENT new Zippo Naval Ships. Send SASE for list or call (313)398-0510. Marty Inman

Anyone interested in buying 50 Advertisers at \$5 each? All in excellent condition. Larry Clayton (804)548-4784. Over 500 lighters for sale or trade. Call me. Mike McCaslin (410)838-8792

I have several Ronson DeLight P/Ls; also Ronson cases; a Marathon Art Deco Comb. case/lighter - very nice. Still want Frigidaire Reg Size Zippo. Also have about a dozen #10 Barcroft T/Ls left (most new) Ken Short

### WANTED

I will pay TOP \$\$ for all signature (Celebrity) lighters - Zippos preferred, but all kinds REALLY! Call Kevin Kelley Collect (818)574-1053

Wanted: Town & Country Zippos in fair or good cond. - also any pictures of them. Want Leo in Zodiac Series & the Elephant from the Political Series by Zippo. Also need flint wheels from old broken lighters. Tom Prylinski (814)825-5478

I seek Zippo Lighters: Political, Sports, Advertising (cinema, cars, cabs, etc.), Military (Korea, Vietnam...) Patrick Meunier (new member in Sept issue)

WANTED: ZIPPO TABLE LIGHTERS.

- \* 1st Model "Barcroft"
- \* early "Lady Bradford" (has large insert)
- \* hi-polish chrome "Modern"

### \* Turquoise "Corinthian"

Also 3-in-Gift Boxes, Fuel Containers (1940's - 1982). Please send letter or FAX 81-3-3990-7393. Hiroshi Kito

Will pay \$15 each for Evans P/Ls in new condition or Trig-A-Lite in excellent condition. Standard size only. Larry Clayton (804)548-4784

Looking for Zippo Lighters made in 1932, 1933 & 1934; any early Zippo manuals; & Zippo Punch Board. Contact Yasuko Ueoka (703)548-7472

Interested in Novelty Lighters. Jim Lauby. I'm still looking for the bottom half & plastic sleeve for a Dunhill Table Column mechanism. Bill Koppany (213)934-4225

Wanted: Lighter in the shape of 'Statue of Liberty'. Send photo or describe & price to William L. Hall

Wanted: U.S. Navy Zippos, Pat. 2032695. Will buy or Trade for select lighters in my collection. Geoff Mogilner (619)291-7833

Wanted: Ronson "Banjo" in good condition. Let me know your lighter interests - maybe I have something you need. Jack Williams

Wanted: Gold Plated Ronson Newport. Must be in Mint cond. Dick Vincent See Sept. New Members

Wanted: Tucker Automobile P/L w/Tucker Crest on front. (312)233-3205. Russell Riberto (please see address corrections this newsletter)

Looking for the following Ronsons: Waldorf Set w/tray; Puritan Set w/tray, urn & liter; Ronson Grandee; Duchess T/L (wick); DeCanter Tray Set; Ronson Candle Holders (these are not lighters); Joe Roseman (see new address & phone Does anyone know where I can get a replacement "Stratoflame" gas cartridge? Dabney Tolson

Naval Ships - Looking for a USS Flint & a USS Nautilus - Call or write Marty Inman. Would prefer Zippo (313)398-0510

Want to trade for War Ship Zippos - do you have any? PLEASE! Trevor Orr



ETC. (continued from Page 1)

IF you are making vacation plans for next summer ...the 1993 Convention will be in Las Vegas, Nevada June 10 - 13. More details in Jan. issue.

AND NOW A FEW WORDS FROM OUR PRESIDENT, IRA PILOSSOF....

Dear Fellow OTLS Members, Since it is nearing the end of 1992, and my term as OTLS President, I would like to thank all of you for making my year as President an eventful and fun filled one. As a small token of your appreciation, please send all your Dunhills and odd mechanisms to me at...!!!

Seriously, it has been great this year for me. I attended my first convention in Atlantic City, met a lot of you for the first time and I hope gave something back to our club as well.

Seeing the Founders Award (a tribute to John Cuevas & Judith Sanders) being awarded to Lynn & Pearl meant a lot to me and I was proud to be a part of that.

Also Judith thank you for all your help & patience this year. Thank you everyone and goodbye.

AND OUR V.P., CORKY HORNER....

I have been asked many times if I know how such a comparatively new organization, such as ours, grew to be so internationally known and respected. Well another progressive year is rapidly coming to an end. After a very few visionary, and needless to say hard working people, starting with our chairman (or is it chairwoman, I do not want to get in trouble) Judith Sanders with the late John Cuevas. The fledgling little club, from a little town in Texas, has grown into the best known lighter collectors' organization in the world, with our Logo OTLS world known.

Now comes the rub, our great organization can only keep moving forward and upward with all our help. I was fortunate this year to handle the sale of our official calendars and our convention lighters. We were running low on the calendars, so we ordered more, now we have a bountiful supply. The calendars are a real work of art, suitable for framing and displaying. Let us not forget they are a collectors' item, especially being for the year Ira Pilosof was Pres. & Corky Horner was VP!

Seriously, I hardly think the calendars will do you much good as a calendar now, but for a collector

and a member helping to swell the coffers of the club, please order now. Don't forget only \$9.50 state side. Also we have an ample supply of 1992 convention lighters left. As you probably know the past convention lighters have increased in value because of the rarity and they carry the logo of the most prestigious lighter collectors' club in the world, also being the eternal ZIPPO helps, not to say a wee bit. So come on already, don't be like me, put off until tomorrow what you can do today. Don't forget today is the tomorrow you thought about yesterday. Don't forget the convention lighters are only \$15 PP I'll personally give you a special 3 for \$45! All prices are state side.

Happy Holidays to all and to all Good Collecting!

Next Paper - Jan. 15, 1993

Send Ads by  
Dec. 20, 1992



On The LIGHTER Side, Inc.  
International Lighter Collectors

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Lynn Baker	Historian
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