

## On The LIGHTER Side

September 15, 1993

Vol. X, No. 5

*ETC., Etc., etc.*

1994 will be the beginning of the **TENTH ANNIVERSARY OF OTLS**. During 1994 I would like to feature some letters from various members who have been in the club for a few years. So could a few of you write a letter with any impressions you have of the last ten years -- of our club, of lighter collecting, or any other thoughts -- and send them to me before January, 1994. Also any other ideas or suggestions for "specials" for 1994, please let your Editor know.

Continued on Page 6

### IN THE SPOTLIGHT...

THE SPOTLIGHT IS ON...

THE RONSON BOOK AND URBAN & CHRIS CUMMINGS

Quoting from the book Ronson, The World's Greatest Lighter, "A native of Oakland, California, Urban Cummings is a mechanical engineer with 38 years' experience in high energy physics. His life-long interest in invention and technology is somehow vaguely responsible for a serious addiction of collecting lighters. A former smoker nothing would please him more than to possess every lighter than Ronson made. His passion for collecting has been encouraged by his co-addicted wife, Christine, whose intuition for accumulating treasures has led to a collection of lighters beyond belief."

It all began at age 15 when I had my first job and saved enough money to buy a Ronson pocket

lighter (I think it was a Princess). I had not started smoking yet but liked the feel of it in my pocket. Most of all I loved to watch it in operation, "Push it's lit - release it's out." That was in 1943. Forty-three years later the buy bit me for good -- on a trip to England, no less -- I found the nicest green leather covered cigarette box at a yard sale and decided it might be fun to start collecting smoking paraphernalia.

As I mention in the book, it was really Christine's idea to start collecting smoking things. Both of us being flea market junkies, it was easy to find everything from old cigarette tins to lighters. A year later when she and I could barely get into the living room because of all the stuff we collected, we decided to narrow it down to just lighters, especially Ronsons. To most people who don't understand the addiction, it had all the makings of someone out of control. I had by now become a perfect example of the popular bumper sticker which says "I'm spending my children's inheritance." Although I have never counted them, I suspect I have at least 10,000 lighters including too many pieces from my early novice days of collecting.

Why Ronsons? Mostly because I like how well-made they are -- the Cadillac of American lighters you might say -- and the amazing variety of different models, designs, finishes and coverings they offered. And the historical part too; Louis Aronson invented the one-motion lighter. No other American company comes close to their achievement especially when you include all the artistic A.M.W. objects they made.

What's next? I believe that lighter collecting has a great future, that those of us fortunate enough to have gotten in on the ground floor have years of enjoyment to look forward to. Along with that, we

Continued on Page 2

also have a responsibility to set high standards for the conduct of our buying, selling and trading transactions.

With that in mind, I propose that Richard Ball's method of coding the condition of a lighter be adopted as a universal standard. Using one method, understood by all, would be most useful to help avoid misunderstandings in transactions and, hopefully, prevent the unhappy consequences which sometimes can happen. Happy Hunting!

Contributed by Urban Cummings

+ + +

*Guest Column*

**Pat Grandy, Advertising Manager  
Zippo Manufacturing Company**

Collecting is one of America's fastest growing hobbies. Collecting fans collect all kinds of paraphernalia including everything from cereal boxes to license plates, from Oriental rugs, to paper cups from fast food restaurants. And, of course, collectors collect lighters!

In recognition of the popularity of collecting, two national women's magazines, **Family Circle** and **Woman's Day**, are featuring collectors contests this fall.

Both contacts focus on Zippo products as prizes and one of the contests involves OTLS. Here are the details:

**FAMILY CIRCLE**: November 2nd Issue

This is a selective contact that will be sent to a portion of Family Circle readers and all of the members of OTLS. In late October club members will receive a letter from Family Circle announcing the contest. The November 2 issue will follow the announcement. The contest is based on the correct answer to a question which refers to the Zippo advertising appearing in the November 2 issue.

There are some really nice prizes. They are:

**1st Prize**

- \* A "Signature" Zippo (w/winner's signature).
- \* A mounted & framed New York Times front page from the first prize winner's birthday.
- \* A Case collector's knife in a display case.

- \* Membership in OTLS and PLPG collector's clubs.

**2nd Prize**

- \* New York Times from the second price winner's birthday

- \* Membership in OTLS and PLPG collector's clubs.

**3rd Prize**

- \* Membership in both OTLS and PLPG.

Note: If a current member wins a club membership, the prize will be a one year extension of membership.

**WOMAN'S DAY**: November 2 issue

The entire issue will be devoted to collecting and the contest will involve Zippo and several other advertisers. The contest is open to all reader's of Woman's Day (you'll have to buy your own copy - on sale in Mid-October). The contest is called "Collector's Gallery Sweepstakes Game."

The sweepstakes will look like a gameboard with a number of empty frames. Each frame contains a question. Based on this question readers are required to turn to the ad to identify the product and answer the question.

The Grand Prize is terrific...a Smithsonian Family Weekend in Washington. Dozens of other prizes will also be awarded including Zippo writing instrument sets.

Contests for collectors make collecting more fun, so look for these contests in October.

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From the  of....

...Leo & Dot Turini

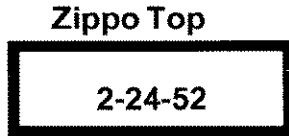
Our sincere thanks to Judith and OTLS Members for presenting us with the Founders Award. We were at a total loss for words of appreciation. Our club affiliation has meant a lot to us.

Connie & Ray Smizer - Audrey & John Kronos - Kevin Kelley and Dick Stetler have all stopped by to see us - hope more of you can do the same!

Continued on Page 3

...Darl Gurnee

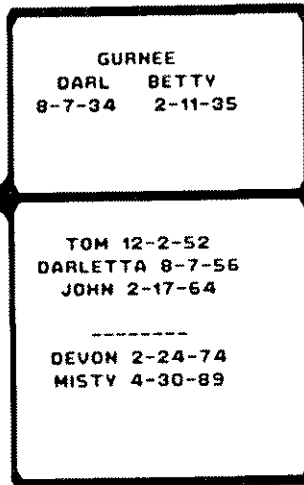
I thought you would like to see a picture of the Zippo my family presented me with. I call this "The Don't Forget Lighter".



**Wedding Date**

THE DON'T FORGET  
LIGHTER

Mom & Dad



Children

Grandchildren

...Dave Irons

Dear Judith & Fellow Members/Collectors

I just returned from a lighter hunting trip that didn't yield many pieces but I did find a few.

Of the few I found, one in particular was, I feel, a great find, but the price was well beyond what I could justify spending for 1 single lighter. Not being able to resist what I believe is an extremely rare & unusual piece & hoping one of our members will be interested, I bought it anyway.

The lighter is a Sterling Silver CHRISTIAN DIOR. It is fluid & flint, with a "rope" design on the vertical edges & measures approx. " x 1-1/8" x 5" high.

If any member would be interested in purchasing this piece, please call or write to me with an offer. Since this letter will probably be printed in the Sept. issue of our newsletter, I will consider offers from then until Nov. 15. I prefer not to divulge what I paid for it & I have no idea what range of offers/bids to expect. If the offers are not at least what I paid I will keep this piece as the centerpiece of my collection.

Sorry I missed the convention. From the July

newsletter I gather it was great, surpassing past ones. I do hope to make it to the next one. As Judith knows, I have proposed a somewhat different location for the 1994 convention. My proposal is the Mashentucket Pequot Indian Reservation Casino in Connecticut. This casino is well on its way to being the largest casino in the USA and it and the area offer many varied attractions for members to visit if they wish to spend an extended time in the area.

Although the flea markets in this area don't offer much in the line of lighters, I do know a few of the dealers personally & think I can arrange for a number of them to stock up between now & June 1994 for a lighter offering at one of the flea markets that will meet our expectations. From what I have seen in our newsletter, I believe the prices of lighters in this area are about the lowest around (perhaps with the exception of my C. Dior).

I have not checked hotel prices yet, but as I told Judith, I will be more than happy to do so if this location is decided on. I hope our Board will seriously consider this for 1994.

HAPPY COLLECTING!

(Editor's note: The Board has not picked a place yet for the 1994 Convention. The places being considered are Connecticut, Florida, Texas & Tennessee. We (the Board) are willing to listen to your comments! Also David sent a photo of his "Dior" but unfortunately it isn't clear enough to copy - if you are interested call Dave.)

...Vernon & "Mom" McNear

We have just returned from John Shoffner's First Annual Midwest Swap Meet. We all had a great time visiting & trading lighters! There were about 40 people there, including displayers and guests. John told us he plans to have another Swap Meet next year and will have it for two days.

Also we just celebrated our 50th Wedding Anniversary and have our first Great Granddaughter!

(Editor's Note: I have heard from several members who went to Michigan - sounds like John had a good group for his first Swap Meet - wish I could have been there!)

....David Santana

I have a little story I wanted to share with you - as you know, I left the show early because I wanted to spend some time at home before I left for Hong

Continued on Page 4

Kong. Anyway, after flying all night and arriving at 6:30 in the morning, Debra tells me she wants to go to a local flea market to pick up some dishes!!!

After a long cry...and much hassle, I went with her... Would you believe, at the very first booth and on the very first table we looked at, sat a RONSON STICKER TANK....unpriced and in excellent condition (including wand). I almost wet my pants... I asked the dealer what she wanted for it, her comment "make me an offer"... Having spent all my money at your show, I had very little money.

The TANK now sits on display in my home!!!!

....Christine Sanders

(Editor's Note: This letter has been in my office for quite a while, but I don't think I got it in the paper and it is a cute story!)

My lighter collecting has slowed...I have over 3,000 and am trying to specialize in enamel match strikers. I did find something fun at a recent show in Des Moines -- a German Chocolate mold in the shape of a lighter! Can you believe a chocolate lighter???

design the images that would be used. The three companies involved in this limited production run of the lighters had all began operations in the early 1930's. By the late 1960's, each company was a leader in their field in the fabrication of products of the finest quality with the highest workmanship. All three companies stood behind their work with the guarantee of dealing with any problems on a "Let us know, we'll make it right" basis.

There were three different Hinckley models - the Hinckley Pilot 35, the Hinckley 38 and the Bermuda 40. Using a loss wax process, Oldak designed three sterling silver relief sale boats to go on the lighters.

The Pilot 35 was depicted as a sloop rig, the style in which most of the Pilots were produced. About 100 - 125 lighters of this type were made. Unfortunately we have been unable to locate this lighter to take a photograph. If you find one, please let me know. The Hinckley 38 was also shown as a sloop, in modified high relief form, with the full hull of the boat attached to the lighter. Fewer of this lighter were made, with an estimated run of 20 - 30 lighters. The Bermuda 40 was yawl rigged and was in low or bas-relief, with only half of the hull developed in the loss wax process and fixed to the front of the lighter. Like the Pilot 35 model, 100 - 125 of these lighters were constructed. All 220-280 of the lighters were produced from the late '60s to the early '70s.

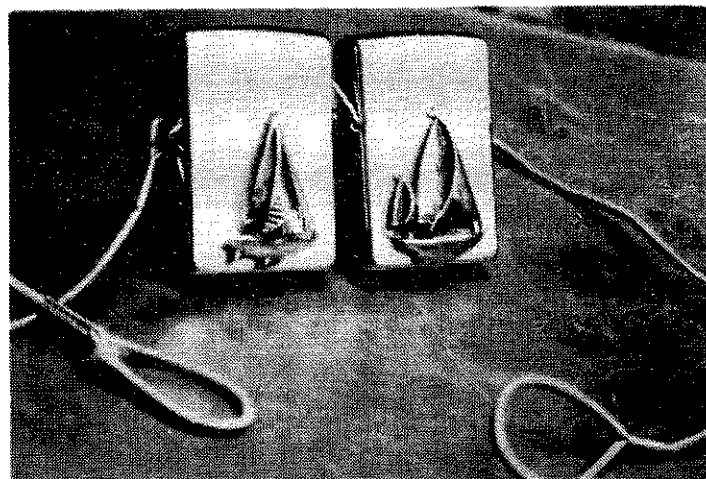
## [ COLLECTORS' CORNER ]

### Hinckley Boat Company Background

The Hinckley Boat Company began in 1933 in Southwest Harbor Maine. They made what is considered the "Cadillac" of sailboats. Hinckley sold these sailboats worldwide (kind of like the "Cartier" of lighters). They still make sailboats today, although the Pilot Bermuda and Hinckley 38 are no longer made by them. They still occasionally make the Bermuda 40, referred to below.

### Hinckley Loss Proof Zippo's

When Henry Hinckley wanted the best lighter to represent the yachts his company was building, he picked the Zippo Loss Proof lighter and asked Harold Oldak, of Lordship Nautical Jewelry, to



Left: Hinckley 38 - Right: Hinckley Bermuda 40

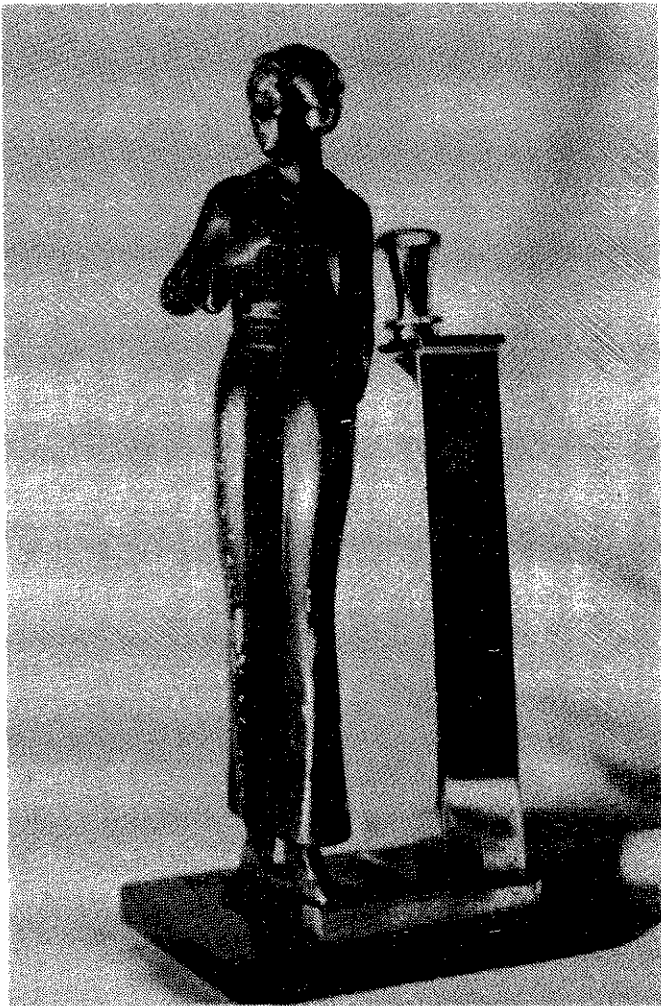
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Hopefully these lighters will be included in the third Zippo volume of limited edition lighters scheduled to be published by World Photo Press, but more information and examples of all three of the different lighters are needed. All letters with details about the lighters will be appreciated and acknowledged. For each Hinckley Zippo lighter sent in to be placed on display, \$50 will be donated to a charity of choice or a check mailed to the sender.

by John W. Ferguson

**X X X**

You will remember from July, Joe & Mary Ellen Swanson were in Arizona the same time as your Editor and Peter Cavanagh, just after the convention. At that time Joe found a great (Lady) Striker lighter. After seeing the photo of the lady I found in Arizona, Joe has sent a photo of his purchase! This lighter is equally as lovely. Thanks Joe for sharing with us.



## ZIPPO MEMORIES DISPLAY TIN

Zippo realizes we (the Collectors) are out there and has come out with a great new product.

The new Zippo Memories Display Tin is a nostalgic display tin especially designed for Zippo lighter collections. This is a tin box, which inside on a burgundy velour platform will display ten Zippo lighters.

The graphic design on the outside of the tin features a collage of Zippo nostalgic photos. Each photo is identified on the inside of the lid.

And for those of you who want to store or display your lighters individually, the tin also includes ten empty Zippo plastic gift boxes and a Zippo Collectors' Guide. Shown below is a photo of this Display Tin - actual size is 10" x 6 x 2".

Marty Inman has about 20 of these tins presently, which he is willing to sell for \$9.50 (postage paid). This is less than the listed Zippo retail price. He has said if he sells all 20, he will accumulate orders and order several at a time. So for those of you who don't get one of the first twenty, don't worry if it takes a few weeks to get your order filled.

If you have any questions regarding any of the above, please call your Editor and THANKS TO ZIPPO FOR A GREAT IDEA!

(Editor's Note: I have "plagiarized" some of the language for the above from the Zippo Display Sheet)



## Book Review

by Geoffrey Mogilner

TITLE: TOBACCO TINS, A Collector's Guide  
AUTHOR: Douglas Congdon-Martin  
PUBLISHER: Schiffer Publishing Ltd  
DATE: 1992  
SIZE: 8 x 11", soft cover, 160 pages, full color

This book is the "A. Batschari" to "Zigaret" of rare and older tobacco tins. There is only one lighter illustrated in it. However, there are many cigarette tins, tobacco signs, tobacco jars, tobacco cloth bags, and tobacco boxes illustrated. The main attraction of this book to me is the numerous color illustrations of late victorian typography and tobacco label design.

Each of the 1500 items illustrated has a legend which consists of brand name, brand manufacturer, brief description, size in inches, and, courtesy of. If I could wish for one change in the book it would be to have more brand information and year or decade of manufacture in the legends. Almost all collectors, myself included, prefer acquisition over exposition and this book reflects that orientation. Thankfully, the organization of the tins is alphabetical by brand name. The book has an introduction with history; grading, and pricing; a short bibliography; and, a list of tin collector's associations. The tins illustrated are predominately of U.S. and Canadian origin, however, Dutch, German, English, and Irish tins are also included.

A few of the photographs are a scosh dark. (WPP, you have nothing to worry about). Almost all the tins and things have colored backgrounds, no cropping, which reduces the object's image size, a three power glass sometimes helps. Although, I like to view most picture books with Optivisors.

The price guide lists the 1500 items on the two sides of an 8 1/2" by 11" sheet. The price range from \$1 to over \$4,000 is subdivided into ten rangetts, designated -A, A, B,...I.

(Editor's Note: I have just spoken with Ben Rapaport, who says he has a few of these books. If interested, the cost is \$24.00, plus postage)

## News from around the world....

Congratulations to Yasuko Ueoka, who not only holds down a full time job, but also has just graduated from college! (Yasuko, when do you sleep?)...Warren Bushey and his friend, Jean Marshall, came to my house to do a little trading!...Marty Inman was in the hospital, but is OK now...Congratulations to Terry & Tracy Christ on the birth of their daughter, Lorelei Lyn, July 30, 1993...Judith went to see OTLS Members (and son & daughter in law) Michael & Beth Sanders and future OTLS members (and grandsons) Bryson & Brannon!...Guy Nishida was in San Francisco & went "fleaing" with Urban Cummings...also Tom O'Key spent some time with Urban & Chris at their house...New Member Ron Acabbo spent an entire day with Ray & Connie Smizer (it takes that long, at least, to look at their collection!)...And speaking of our President and First Lady - on the way home from the convention, Connie fell in the airport and fractured her shoulder. She is doing fine now, but what a terrible ending to a great time! Ray also said David Santana is on the way to see them at this very minute!

ETC. continued....

If you haven't ordered the 1994 Convention Video, you are missing a great video. As well as good footage from Teddy Wayland, Lynn & Pearl Baker; also Lynn & Pearl have added some "never before seen" (hilarious) footage! Thanks for a great video Teddy, Lynn & Pearl!

Corky Horner called this morning to say he still has a LOT of Convention Lighters. If you haven't ordered a 1993 (Zippo) Convention Lighter, PLEASE ORDER ONE OR TWO OR THREE! I cannot BELIEVE with almost 600 members that we can't sell 350 Convention Lighters - HELP!

Please note Laurie Cuevas has a new Title. Greg Ryman pointed out the fact that he is handling back issues and nothing more, while Laurie is really doing the job which would be classified as Social Secretary. So Greg will still be handling back issues, just won't have a title. If you know of happy events, illness, or something important within the club, please let Laurie know so she can send a card.

And speaking of Greg Ryman -- for you new members, if you will send him a stamped, self addressed envelope (with .29 U.S. or .50 overseas) he will send you a FREE Index of all information contained in the papers from the last 10 years. Then you can decide if there are particular issues you would like to order.

Continued on Page 8



## CLASSIFIED ADS

### FOR SALE OR TRADE

Regarding the collection which I advertised in the July issue. There are many of these lighters still remaining and not junk, but good lighters. The Executor of this Estate has advised I can offer a **Ten Percent discount** for future purchases. So for you who already ordered this list, any that are left you can have for 10% off. If anyone who did not order the list is interested, please call. Also for you who have the list the following have been returned: B6 #5, #10, #24 - B17 #67 and B15 - (unnumbered) Evans case lighter. If interested, please call Judith Sanders

For Sale: Ticker Tape exc. cond. \$45 - Swank Outboard Motor exc. cond. \$125 - Negbaur Cannon exc. cond. \$75 - Marathon case/lighter w/compact, rose design good cond. \$70 - High Octane Gas Pump exc. cond. \$65 - MIOJ Gas pump w/globe \$250 - MIOJ Swan good cond. \$50 - MIOJ Sailboat good cond. \$50. All prices firm - trade for old pocket lighters only. Don Collier

I can fix the broken cam on any Zippo insert in order to keep it original for a slight fee plus postage. I have the tooling to do this job so I may be able to help collectors save a good piece when I fix the insert. Zippo will not do this as part of their service. Tom Prylinski

For Sale: Ronson Toy Archie - like new \$300 or trade. Jeff Mogilner - (619) 291-7833

For Sale: Collection of assorted lighters. Zippos, Ronsons, etc. All reasonably priced. Pocket and Table. Total of about 100. Call Terry (215)916-1120

### FOR SALE OR TRADE

The **RONSON BOOK** - 264 pages, 8 x 11, B & W, 600 photos & illustrations. Value Guide, Ronson & A.M.W. History, How to Identify and Date Ronson Lighters and more. \$39 to public. Special price to Club members \$36 (Limit: 2 per member). Please send check or money order (\$36 includes postage) to Bird Dog Books, P O Box 1482, Palo Alto CA 94301 (CA residents add 7% tax).

Marty Inman is a Zippo Distributor and constantly has a new inventory of Zippo Ship Lighters. Send SASE for list or call Phone/Fax (313)398-0510

#### Zippo Collection Manual #1

and

#### Zippo Collection Manual #2

of the Series of books on Zippo are STILL available. ALL LIGHTER CLUB MEMBERS ONLY \$24.95 EACH. (4th Class, Special Rate, postage paid in the U.S.) (Foreign purchasers, add an additional \$5.50 for surface shipping). Send check (U.S. Banks only please) or money order (in U.S. Dollars) to:

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### WANTED

WHO is the person who had all the old fuel cans on their table at the 1993 Convention??? Please call Judith

Wanted: Zippos from 1930's, '40s, '50s & '60s. Matt Hovenden

I'm looking for 20's - 30's electric Jump-Spark Box lighters from the Midland Co. Davenport, Iowa. Also collect electric mono-filament element lighters without the elaborate deco stand. I'll pay top dollar for either. Stuart Gottlieb (evenings 516/487-1269)

WANTED: Following Zippo Goods

- \* 1938-1982 Fuel Cans (empty)
- \* Old Catalogs (xerox copies OK)
- \* 1987-1990 OTLS Convention Lighters.

Please send letter or FAX 81-3-3990-7393. Hiroshi Kito

Looking for Scripto vu-lighter commemorating Apollo Moon Landing. Please contact Noreen Weinstein (see July New Member List) (212)541-5618

Looking for the Democratic Donkey (Zippo). Will either buy or trade. Also all brass Camel (Joe Camel) which was 'engraved'. Brent Harbolt (405)436-5765

Want to buy black, crackle finish WWII Zippo. Please contact night or day - leave message. Also there are some Varga Girls here in Phoenix if anyone wants one. Also want a Desert Storm. Tyrone O'Neal (see July issue for address)

WANTED: Early Zippos especially the 1930s models. Offers invited on other desirable models. Also buying Ronsons "new in the box". Barry Hoffman FAX (617)266-6666

Looking for pre-1973 Military Zippos, regular model. Please write with list & prices. Jean-Michel Flu

Wanted: USS New Jersey (Zippo) B. J. Wallis, 43 Market St, Warialda 2402 NSW AUSTRALIA (B. J. is in the process of joining the club)

TAXICAB - TAXI - HACK - Taxi Lighters wanted. Nathan Willensky

Naval Zippo Collector would like to hear from other naval collectors with an interest in trading. Geoff Andrews

Looking for Royal Dalton figural lighters. Call or write Dale Wiesbrock

Editor's Note: I am missing one ad, which was thrown away by mistake - whose ad is not in this paper???

**COLLECTIBLE  
Cigarette  
Lighters**

BOUGHT & SOLD

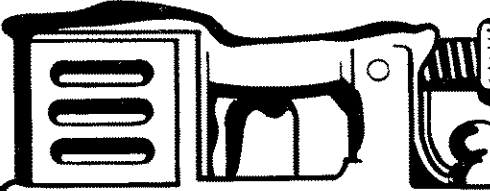


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MAKE SURE YOU GET THE VERY NEXT ISSUE.

ETC. continued...

If anyone is interested...the weekend of October 7 to 10, Andrew & Nancy Lloyd, Martha Lam and Judith Sanders, and maybe a few others are going to Atlanta, Georgia for a "Mini Vacation". This also happens to coincide with two of the year's largest Antique Shows! So if you want to take a weekend trip, call Judith or Martha.

Our Club Artist, Pearl Baker, "created" the cartoon in the July issue. Thanks, Pearl!

Sorry I didn't have more photos from the convention to use - some of the photos were too dark. If anyone has some good clear photos from convention that I didn't use, please send.

**PLEASE** be sure and read the Guest Column by Pat Grandy since this involves an **IMPORTANT CONTEST!**

Zippo has now sent a supply of the NEW Zippo Guides. This newer Guide is blue-green & the identification chart has been moved to the back - also new material included. If you would like a copy, please send a stamped, self addressed envelope - envelope **MUST BE** at least 5-3/4" x 4". These books are too hard to fold & will be ruined in a smaller envelope! Overseas members can either buy an "International Stamp" at your Post Office, or send .50.

Since the July paper was so long, I included the New Member page and address corrections in the actual newsletter. After a few phone calls, I would suggest you xerox the New Member page & the address correction page and attach it to your roster so you will have everything in one place! This issue the new member page is separate again, so you can just attach it!

Don't forget the **PLPG Swap Meet** in Indianapolis Oct. 15 to 17! Also **Lighter Club of Great Britain Convention** September 18 and 19!

The Curiosity Corner...by Guy Nishida

I have two pocket lighters each named differently. One is marked "Leonardo" and the other is marked "Knapp." Both are marked "USA Pat. Pend." Both lift-arm lighters are exactly the same.

The lighter shown on Page 272 of Lighters, Plate 677, is actually the barrel of a cannon table lighter

made by Modern of Japan.

According to a Dealer I met, on military ships possibly during or just after WWII, sailors would play "The Lighter Game." They would form a circle and each player would bet one dollar. Simultaneously, they would ignite their lighters. Anyone whose lighter failed to function would be eliminated. The last sailor would scoop up the money and go merrily on his way.

NEXT PAPER NOVEMBER 15 - SEND ADS BY OCTOBER 20, 1993.



On The LIGHTER Side, Inc.  
International Lighter Collectors

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Judith Sanders  
136 Circle Drive  
Quitman TX 75783-1824  
U.S.A.  
(903)763-2795  
Fax (903)763-4953