



On The LIGHTER SIDE

May 15, 1996

Vol. XIII, No. 3

ETC., Etc., etc.

IMPORTANT - PLEASE READ! Please read the attached page for Convention Updates!

Please note John Elster has invited the dealers in our club to send him a profile - send it to him, not your Editor!

Although I have previously said, I would like to mention again that when you have ads for the paper you should please either fax them or send them through the mail. Since a couple of telephone ads got left out, we have established this policy. I have notified the people who have ads currently of this fact, and just wanted to tell the rest of the membership.

Also since the club has grown so much, the Board of Directors has decided to help with phone calls & correspondence. If your Editor is unavailable and you need information, please call the following: If you live on the East Coast call Dot Turini, West Coast call Greg Ryman. For faxes & letters, please continue to send to OTLS Office. With the time differences around the country this may be easier for some of you if you need an answer right away.

You have no doubt noticed the last newsletter & this newsletter have been late. My apologies for these delays. A lawsuit, without merit, has been filed against me, personally, by a club member. This lawsuit has caused me a lot of personal problems; therefore I have been delayed in getting all the work done timely. Although the lawsuit was filed against me personally it involves club business.

Just in case you didn't read your New Member list in March -- we would like to Welcome Dunhill and Howard Smith to our membership.

PLEASE NOTE NEW ROSTER IS ATTACHED. NOTIFY OTLS OFFICE IN WRITING OF ANY CORRECTIONS.

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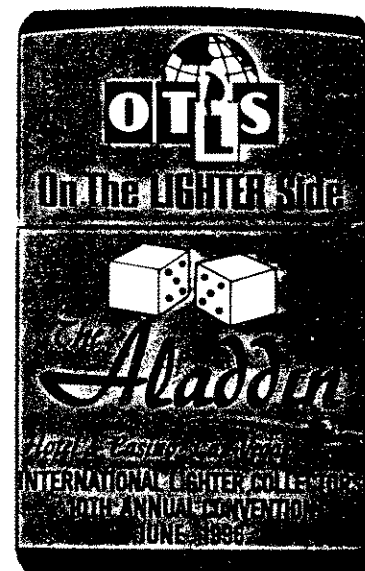
1996 CONVENTION LIGHTERS

Our 1996 Convention Lighter is on order now with Zippo. In celebration of our Tenth Convention, we have a GREAT lighter! Please see photo below (enlarged photo). This year's lighter was produced through the combined efforts of Pearl Baker, Jonathan Harrell (a young local artist) and Zippo themselves offering ideas. Thanks to all these creative people!

The colors are as follows: Zippo has taken a mirror finish chrome lighter and laid down red all over the front of the lighter. On top of the red, the lid has our logo in black & white w/red flame. The bottom of the lighter is black & white dice and black lettering. **LOOKS BEAUTIFUL!!!** The cost of the lighter will be: U.S. & Canada \$20 (postage paid). Overseas Members please add \$1.00 for extra postage. Please send your order **NOW** to:

Corky Horner
9 Pine Terrace
Bellmawr NJ 08031
Phone: (609)933-3116

Corky will begin shipping some time in late June since he is coming to Las Vegas. For those of you coming to Vegas, if you have paid for your lighter, you can pick it up there.



[COLLECTORS' CORNER]

GRADING THE QUALITY OF LIGHTERS

by Gene J. Golvorsky

Part of the fun in the collecting of lighters lies in the trading and buying of new additions to a personal collection. While many collectors buy lighters either new or receive them as gifts from family and friends, serious collectors often visit trade shows or flea markets to acquire rare or unusual lighters. In these situations, the original price of the lighter has almost no bearing on the value of the lighter, whereas the rarity or uniqueness of the lighter are instrumental in determining the sale price. There are numerous publications that have calculated the average expected selling price of these rare lighters.

These prices, however, are usually based on a lighter in almost new condition. Many of the lighters seen at shows and markets, however, show signs of wear or damage that may invalidate the value of the lighter listed in the publication. In order to compensate for this, many lighter collectors and dealers use a *Grading Scale* to help determine the condition of the lighter and how this affects the selling price. These Grading Scales will vary somewhat from dealer to dealer or collector to collector. The scale listed below is representative of the more widely used grading scales among lighter collectors and dealers.

MINT: Devoid of any trace of wear, printing, or handling flaws, perfect working condition. Lighters that have come directly from the manufacturer are considered mint unless some major flaw is evident. Older lighters would had to have been taken care of *extremely* well to fall into this category.

VERY GOOD: Perfect working condition, may have very small scratch, printing error or smudge, etc. Older or rarer lighters of this quality will be an excellent addition to the collections of most collectors, and, if the lighter were rare enough or in good enough shape, might even form the centerpiece of such a collection.

GOOD: Perfect working condition, has larger scratches, small dents, printing may be faded but still readable, etc. This category forms the largest category of lighters. This is about the best condition an old or rare lighter could expect to be found in without some form of care taken to preserve it.

FAIR: Lighter should be in working condition, but would have severe scratches, dents, or missing or faded printing that makes it hard to read. In addition, the lighter may be missing a few parts, such as screws, flint screw or spring, fluid filler screw, etc. A lighter of this

quality would still be collectable if it was of particular rarity or uniqueness.

POOR: Lighter works poorly or not at all; the case often has large scratches and dents, the original printing or engraving is often unreadable. An attempt to repair this lighter to working condition can be made, but it is generally not worth the effort unless the lighter is of such a rare or unusual nature that a better one is unlikely to be found. In addition, older lighters in this condition may provide information about manufacturers who no longer produce lighters, if the manufacturing information is legible.

Note that this Grading Scale is only a general guide, and does not represent a definitive measurement of the value of the lighter. For example, many soldiers during wartime will scratch names, pictures or messages on lighters. While this may at first seem to affect the quality of the lighters, many collectors will pay *higher* prices for these lighters, often regardless of working condition, because of the historical value or the uniqueness of the lighter. In addition, some collectors might only collect certain types of lighters, and may be willing to pay the asking price for a lighter of that type in one condition while they would find the same price on another type of lighter of a similar quality to be unreasonable. The prices asked and paid for lighters is still dependent on the specific desires, and, it must be said, negotiating skills, of the dealer and collector. So start haggling!

Courtesy of THE LIGHTER KING™

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GREAT COMMEMORATIVE PIECE!

We recently found a beautiful Case Lighter (pictured on next page), commemorating the Polando-Boardman Non-Stop flight from New York to Istanbul, Turkey. It immediately found a place in our collection.

This addition sparked our curiosity to know more about this flight. However, a search of many book records of flights produced nothing! When last fall I found a book at a local "Tag Sale" on Historic Flights. Brought it home to Leo and -- GREAT -- it had a 4 line entry on the Polando-Boardman light.

This then led to a contact with the Barnstable Municipal Airport on Cape Cod, MA. Subsequently the Airport Museum sent our letter to Frank W. Gibson, a reporter from the Cape Cod newspaper. Mr. Gibson very generously sent me some information and the address for Mrs. Polando.

We wrote to Mrs. Polando, who is now a Senior living in Portsmouth NH. She supplied us with information on the celebration of the flight in Hyannis MA. She also told us a Brass case lighter was presented to each of the Pilots, and a Chrome version to each attending guest.

This is only the third of these cases we have seen. The first one was in very poor condition, then we saw one Barry Hoffman



has, and now this one (in good condition) joins our collection.

All of this research makes an already rare lighter even more interesting to us.

by Leo & Dot Turini

Shown in the preceding column is a condensed version of the letter received from Frank Gibson, and printed with his permission:



A Little Lighter Gossip...

THE WORLD'S MOST EXPENSIVE LIGHTER

Unless you have been living in a vacuum (or never turn your television on), you surely have seen all the news on the Jacqueline Kennedy Auction! This event has been on the news almost every night for over a week, before and after the actual auction.

Since this auction was by invitation only, even the Catalogue that Sotheby's produced was a much coveted item (and expensive!). As the plans evolved, evidently Sotheby's had so many phone calls from interested parties wanted to view the items, they decided to hold a "Lottery" to allow viewers to come in one day and see everything in the sale.

As luck would have it, Susan Pilosof won a Lottery Ticket to attend the viewing. But with her busy schedule she was unable to attend on the day scheduled. BUT guess who went in her place - you guessed it - Ira! Ira said he wanted to go to the viewing because he figured there were parts of our history there he would never see again. And although he wanted to place a bid on one item, anticipated the bidding would go so high it was probably a waste of energy.

Ira went on to say that at the "viewing" everything was inside locked cases - you couldn't touch ANYTHING and the Security was awesome! According to Ira, this was an exciting experience. Although the viewing was on April 19 through 22, the actual "Jackie O Auction" was held at Sotheby's in New York City on April 23 - 26, 1996.

Ira wrote the following about the actual lighters in the auction.

There were four lighters displayed. One was the much publicized S. T. Dupont with Black Lacquer and an applied Gold "J". Sotheby's also included a second "No Name" lighter in this lot. These sold for an unbelievable \$75,000 (or really \$82,000) with Sotheby's Commission.

Dear Ms. Turini,

The lighter/cigarette case was a souvenir of the "Welcome Home" celebration held in Hyannis for the 2 flyers after their world record breaking flight from Floyd Bennett Field, NY to Istanbul, Turkey on June 28-30, 1931. This was a remarkable flight but it seems to have become eclipsed in most books about aviation by the round-the-world flight of Pangborn & Herndon, which began the same day from the same airfield, Floyd Bennett.

Boardman was the pilot, Polando co-pilot/mechanic. As John used to tell us, "Russell asked how much I weighed. When I told him '120', he said 'OK You'll do.' As gasoline weighs 6 lbs per gallon, John's light weight meant the plane could carry another 5 or 10 gallons, which as it turned out were needed after some 50 hrs in the air. Very little fuel was left when they landed.

The plane, which was Boardman's, was a single-engine Bellanca Special called the "Cape Cod" after Boardman's Cape Cod connections. It was a flying gas tank. On take-off it carried more than its own weight in fuel. Polando's seat was a gas tank. The flight itself was very difficult as the weather was awful with fog across the Atlantic and most of Europe. They had to circle over the Alps waiting for clearings & eventually landed after more than 2 days aloft, an amazing feat considering how primitive their equipment was compared to what we have today.

There were many celebrations after their flight but one of the most heartfelt was the one for the "Cape Cod" and its crew of local heroes when they flew into Hyannis & for which the lighter case was a memento.

Boardman lost his life shortly after his record breaking flight in the crash of his GeeBee racer during a Cleveland Air Race. John Polando lived a long life, actively flying until he died in 1985. Sincerely, Frank W. Gibson

Unfortunately we don't know who purchased the lighters - does anyone know?

Another lesser publicized lighter was a Silver Evans lighter marked "Fisher Silversmiths New York and New Jersey." This was a bargain at \$8,500!!

Finally not pictured in the actual catalogue, but rather in an addendum they printed afterward was what I think was the most exciting lighter - a Twelve Inch Dunhill Ruler Lighter inscribed as follows: "To J & J, In memory of an Immeasurable Happy Summer 1955 London-Antibes-Rome-Capri-Florence-Warsaw-Paris-Dublin." This was apparently a gift to Jacqueline and John F. Kennedy and was estimated to bring between \$800 - \$1,200. Instead it sold for \$22,000!

Nice to see how the other half lives!!!

by Ira Pilosoff & Judith Sanders



THE **zippo**® LINK
Contributed by Pat Grandy

How Many Zippo Lighters Have a Lifetime Guarantee? All 300 Million of Them.

In 1932, the first Zippo lighter saw the light of day. Ten years later, one million lighters had rolled off the production line. In '69, the 100 million mark was reached. On April 15 this year, the total topped 300 million.

300 million Zippos would pave a football field, including end zones, to a depth of over 5 feet. Laid end to end, they'd stretch a little over 10,720 miles - that's almost a 1/25th of the way to the moon, Alice. Or, in a more down to earth example, roughly the distance from Bradford PA to Alice Springs, Australia. Or enough Zippo lighters for the entire populations of Australia, the United States, Canada, Tonga, Liechtenstein, Nauru and Tuvalu, with enough left over for everyone on your Christmas list. Had enough? Well, according to Zippo President Mike Schuler, "enough" is not a word in Zippo's vocabulary.

"Odd as it may seem," Schuler relates, "we can't keep up with demand. It's a global market, and even 70,000 Zippos a day isn't enough. After 64 years, we're hotter than ever."

In the early days, word -of-mouth built the company's reputation. During World War II, GIs quickly came to appreciate the reliable, windproof flame.

American soldiers used them for everything from lighting signal fires to stopping bullets.

Fifty years after WWII (as OTLS collectors know), Zippo lighters are hailed as an American icon, noted for classic design, complete reliability, and the famous Zippo Lifetime Guarantee -- "It works...or we fix it, free."

Zippo pops up in movies, television shows, even stage performances. The British percussion/dance troupe, Stomp, has an entire number featuring the distinctive sounds of Zippo lighters. Zippo's appeal is real, it's honest, it works, it clicks. And it comes in hundreds of case designs.

What more could you possibly want...but more?

* * * *

If you are interested in seeing "more" Zippos, don't forget to register for the Zippo/Case Swap Meet on July 18/19/20. Reservations for tables are filling up fast, and remember, to join the collector's events you must register even if you don't reserve an exhibit table. The registration deadline is June 1. Hope to see you in Bradford!



L - I - G - H - T - S

By Larry Tolkin

WATCH OUT! As most of you already know, there has been a proliferation of phony Vietnam Zippos. As many collectors are fearful of buying a fake, this situation has diminished the value of real Vietnam Zippos. While this occurrence is not new, I did recently see additional types of fake Zippos, which deserve special warnings. These Zippos consisted of 1940's-1950's engravings done in smaller scale than the original and done without any enamel paint (to simulate use). There was the Woman With Parachute, Old Cigarette Logos, Zippo advertising itself, etc. For a collector, these could seem rare and desirable. Date stamps on the bottom were early 70's which would mean they were possibly redone by Zippo for some promotions. Unfortunately they weren't and were instead completely phony! My advice is to be careful when buying rare Zippos, especially if something doesn't look right. Buy from reputable dealers or collectors. Get a written receipt with return privilege should the pieces be misrepresented. Even knowledgeable dealers can be fooled. Attend lighter shows to study originals and you'll learn how to tell real from fake.

WATCH-IT! One of the **HOTTEST** categories in lighter collecting today are **WATCH LIGHTERS**. They are manufactured by many companies with the most collectible pieces being made in the late 1920's thru the late 1930's. The watch lighters back then had the distinction of being a fine gentleman's accessory. Many were used with a Watch chain and placed in ones vest pocket. Today, watch lighters are considered a real prize by

the most serious collectors. The most important brand is the prestigious Dunhill, which comes in many different sizes, shapes and designs. Dunhill watch lighters are widely sought after and considered the "Top-End" for lighters collectors. They deserve and will be paid special attention to in a later L-I-G-H-T-S column. For this issue I've listed many of the other brands which are also desirable. There are a few points to be mentioned about this list. First, it certainly doesn't cover all brands that exist. Excluding a brand does not signify its rarity. There are many European models that aren't listed as most American collectors aren't familiar with them. Second this article only covers pocket watch lighters. I will do another column featuring table and cigarette case models. Finally, many models listed below were done in both plate and or precious metals. I've listed prices only for the models I am familiar with. It is quite possible one of the plate (chrome or brass) brands was also available in silver or gold. Should anyone have an interesting brand not mentioned., please feel free to send a photo to: Larry Tolkin-1520 York Ave. NY NY 10028 Apt 18B

Prices listed are for a standard variety of each model (although many models listed are rare). Pieces with enamel designs or precious stones command higher prices. As always, pieces must be in very good condition. I've also used the following lighter books as reference to help identify the brands. They are abbreviated as follows:

<u>BOOK</u>	<u>ABBREVIATION</u>
Ronson by Urban Cummings	Ron (figure no.)
Cigarette Lighters by Stuart Schneider	Sch (page no.)
Collecting Cig Lighters by Neal Wood	WDI or II (Page no)
Collectors Guide to Cig Lighters by Flanagan	FL (plate no)
Accendini by Stefano Bisconcini	Bis (figure no)

<u>BRAND</u>	<u>REF</u>	<u>PRICE GUIDE</u>
Aluminum	Sch - 136	100 - 150
Cartier	Bis 115 & 118	Gold 7500 - 10,000
Cartier	Bis 136 & 139	Gold 7500 - 10,000
Clark	WDI 96	Plate 400 - 800
Clark	-	Gold 2000 - 3,000
Colibri	Bis 482	Gold 650 - 850
Eclydo	-	Plate 75 - 150
Elgin-Otis	-	Plate 500 - 800
Elgin-Otis	-	Silver 1000 - 1,500
Elma	Bis 748	Silver 1000 - 1,500
Eterna	Bis 730	Silver 1200 - 1,800
Eterna	Sch 45	Silver-Enamel 1600 - 2,200
Eterna		Gold 3500 - 4,500
Golden Wheel		Plate 150 - 250
Hermann	Bis 750	Silver 2500 - 3,500
K.W.	Sch 64	Silver 450 - 550
Lancel	Bis 188	Plate 1000 - 1,200
Lift Arm	WDI 21	Plate 100 - 150
Monroe	WDII 97	Plate 100 - 150
Parker Beacon	Bis 575	Plate 500 - 800
Parker Beacon		Silver 800 - 1,200
Rivo	WDII 97	Plate 50 - 75
Ronson	Ron 40	Plate 750 - 1,000
Ronson	Ron 41	Plate 800 - 1,200
Schultz	(concealed watch)	Silver 600 - 800
Schultz	(concealed watch)	Gold 800 - 1,200
Striker	Sch 107	Silver 400 - 500
Triangle	Sch 104 & FL 340	Plate 125 - 250
Thorens		Plate 600 - 1,000
V.D.	Sch 143	Plate 90 - 135

The hottest brands (including Dunhill) are Clark, Elgin Otis, Eterna & Ronson. Make sure to add these to your collections soon, as prices continue to rise.

Meet the Members by John Elster

OTLS Members do not just collect lighters. Gene Brewer from Longview, Texas collects Ronson Table Lighters and has a passion for Packard automobiles. Gene began collecting silver plated Ronson table lighters in the early '70's when they sold for .50 - \$1.00. When he had accumulated 13 he thought that he had an example of each style that Ronson made (except for two that he had seen but did not own) - NOT!

A few years ago he bought Urban Cummings' book and discovered there were many example of silver plate Ronson that he was missing. Gene renewed his quest and decided to begin to collect Ronson Varaflames. Today he has around 65 lighters.

Gene went to his first convention last June in Dallas and "enjoyed all the displays and meeting all the people". One of his rare lighters is the Ronson Regal (the rare one not the common one), which he bought from Guy Nishida.

Gene is an ambassador for lighter collecting. He has helped eight people begin collections by giving them his duplicates (way to go!). What is he looking for? Gene is in search of a Ronson Puritan - call or write him if you have one for sale.

Back to the Packards. Up until recently his collection consisted of a 1950 custom made Packard. Earlier this month, however, he flew to New York and drove home in a 1951 Packard (going 75 MPH he blew a tire and lost a hub cap - WOOPS!).

Good luck with the collections!

P.S. ATTENTION ALL DEALERS AND PART-TIME DEALERS!!! I will be writing a special column in the July paper profiling dealers. Just send me (John Elster) a brief description of yourself and information on what you can offer your fellow OTLS members by May 31st to be included (or call me one evening).

Fuel for the Fire

QUESTION: To some questions there are answers that are little more than an educated guess. Leo & Dot Turini and Ken Southard want to know why the United States Patent Number

Continued on Page 8

FOR SALE OR TRADE

A goodly variety of Military & Adv. Zippos 1940's - 1970's & lots of misc. P/Ls from 1950's, Japan, Prince, etc. Some Dunhills & silver lighters from Japan, Mexico & USA & lots of old T/Ls (Evans, Ronson, etc). See ys at the convention! Darrel Laird

STOP PRESS - TOM CLARKE'S IN VEGAS - STOP PRESS! I've got Abdullas's, Lancel, Thorens & many more rare European lighters, unusual mechanisms, rare Ronsons, Art Deco Strikers, Trench Art, Occupied Japan, and of course, one or two rare heavy hitters. Let me know what you want and I'll bring it with me. I'm looking for Ronson TT sets, unusual Marathons, rare US mechanism lighters and anything silver and enamelled. You can contact me on Tel/Fax 0044 181 802 8936 up until the 30th May - after that you'll find me in Vegas on the 6th of June - See you all there! Tom Clarke

I will have 1996 Convention Lighters (and some from the past years) with me in Las Vegas. Corky Horner

Have Bartenders & other TTs & Strikers near mint. Also a collection of 30 old Zippo ship lighters & Evans T/Ls for trade or sale. Will take to convention only if previously arranged - no list, just call Catherine Stolman

We have some old ads - if someone wants us to bring them to the convention, please call before we leave. Leo & Dot Turini

WANTED

I'm looking for a lighter made by "Lincoln". Also looking for a Carlton. Please bring one to the convention for me! Jack Williams

Bringing some National Zippo Day lighters, MIOJ Cowboy (in original box - excellent cond. & over 50 Zippo advs & military (P/Ls & T/Ls). Brent Harbolt

My Convention Want List! Ronson Executive only in all chrome (#302), Ronson Grendec (#280), Ronson Earl (#277), Ronson Cigar Humidor (#180), Ronson candle holders (Crown, Baronial), Ronson Baronial TT (#234). Joe Roseman

Wanted: Scripto & other Vu-Lighters table or pocket. Any condition. Also Thorens & MIOJ. Will buy or trade. See you at the convention. Will bring 1000's of lighters! Guy Nishida

Does anyone need a roommate for the convention? Call OTLS Office ASAP!

Wanted: Cigarette dispensers - with or without lighters. I need art deco, unusual and Occupied Japan pieces in excellent cond. I will be bringing some nice lighters: Kennicott Copper Zippo, Evans Enamel lift arms, Full leather Zippo & more. John Elster

Does anyone want to share a Display Table? If you only need 1/2 a table, some members want to share. Call OTLS Office.

Looking for Ronson Bookends & Ronson Incense Burners. Will bring many Dunhills & Ronson lighters for sale. Richard Weinstein.

Wanted: Black Crackle WWII Zippos & Scripto See-thrus. Will buy or trade. Come see me at the show. Darrel Laird

Wanted: Bring your oldest lighter to Las Vegas. I want to buy them if I need them and you're selling or will just talk story and share notes. Tom O'Key (714)630-8919

Megin Kelley wants a tall, line two Dupont in perfect condition. See her Business Manager Kevin Kelley, OTLS President in Las Vegas!

Wanted Caran d' Ache lighters. Have many Zippos (military & naval) to trade. Bob Beyers

Wanted: Ronson Figural (Human) lighters - watch lighters, case lighters w/watch, 14 Case, Supercap & Royalpac. Catherine Stolman

Wanted: US Navy ship lighters w/logos & insignias. Collection presently tops 550 lighters. Entire collection is to be donated to Navy Museum in Washington D.C. Bob Hunt (208)773-1074

Looking for unusual Dunhills. Paul Scofield

Peter Cavanagh is bring some rarities to Las Vegas...In Zippos - a 1960's salesman's case (illust. Pg 127 Zippo Manual #3), Zippo punch (last pg Manual 3), 1934 Zippo outside hinge w/orig unusual box with instructions)pgs 149-150 Man. 3), 1937 Zippo w/lines, 1937-42 Zippo w/lines & Yale logo unused, 1937-42 Zippo Atlantic Tuna Tournament 1940 unused, 1032695 Skeet Shooter unused in orig red box, Westinghouse fridge, Mickey Mouse, Black Crackles, a rare Roseart, etc. etc....In Dunhills...Hunting Horn, an unused Unique Pipe lighter, unused Unique...1880 Potassium Bichromate (illust Pg 25 Bisc & ven Weert).

CHECK YOUR NEW ROSTER FOR ERRORS!

WELCOME NEW MEMBERS!

(See New Roster for addressed & phone numbers, and Change of Address)

1. Frank M & Brenda Burton
2. Julie Butthuum
3. Terri L England
4. Takayuki Izuhara
5. Jene & Paulette Johnson
6. Kazumi Kawamura
7. Lisa Klein
8. Sumio Koybayashi
9. Sheng-Yia Lin
10. Norman B McGrattan
11. David & Sheri Markey
12. Terry & Barbara Miller
13. J F & Bonnie Moore
14. John & Julie Olney
15. Curley & Pansy Payne
16. Janet Pinto
17. Denis P Ronan
18. Joe Stanton
19. Robert & Renee Stewart
20. Wes & Joan Swisher
21. Phillip & RuthAnn Troutman
22. Arthur Thomsen
23. Howard & Margie Toler
24. Daniel Tuccinardi
25. Jason Tuccinardi
26. Dave & Jayne Udstuen
27. Andy & Linda Velberg
28. Randy Whittaker
29. Linda & Mike Wildnauer
30. Stanley & BettyAnn Wohlfeld

WELCOME BACK!!

1. Bruce & Amy Axler
2. Charles & June Kemp

"ON LINE"

1. John Coles
jcoles@awod.com
2. Al Grosskopf
grosskopf@usfca.edu
3. John M Hale
john@lighters.com
4. Judd Perlson
JUDPESRL@AOL.COM

REPAIR SERVICES:

1. Zippo Manufacturing Company
33 Barbour Street
Bradford PA 16701
Phone: (814)368-2700
Repair & Sale of Zippos

(Editor's Note: I didn't think to list Zippo in the last issue since I assume the whole world knew about them! My apologies to Zippo!)

FOR SALE OR TRADE

If you are interested in a Swisher-Sweet Zippo, for some free coupons from Leo & Dot Turini, send them a stamped, self addressed envelope. The lighter costs \$12.95 to order, but you have to have coupons & Turini's have extra coupons & order blanks

For sale or trade: Camel & other cigarette adv Zippos. Marvin Self (205)442-7653 or Fax (205)442-6182

Want to sell entire collection of around 5000 lighters - Dunhills, Ronson, Scriptos, Zippos, Novelty. Will sell for \$25,000. Call Herman Keith (513)228-8366

ZIPPOS for sale. Send SASE to Jim Denton Phone/Fax (210)377-2177

Local Collectors & Visitors to the Boston area are welcome to visit the Andover Antique Coop. at 89 N Main St in Andover, MA. Many of our dealers offer cigarette lighters for sale. Open daily from 10 - 5, except Thurs open til 8 P.M. Closed Monday. Sorry no mail orders.

Limited edition, custom imprinted Zippo from World's largest Dodge Dealership. 13 colors on 2 sides. Available in P/L or Handilite (Handilite stype limited). P/L \$29.95 + \$3 S&H & \$39.95 + \$3 S&H while supply last. Also Zippo Collector Tins @ \$7.50 + \$3.50 S&H (US) Contact Wayne Melhiser (404)946-3009 or Fax (405)946-2288

Looking for a rare lighter? Maybe I can supply it. Larry Clayton (804)436-7821

For Sale: 10 dif. Beer can lighters (2 cone top) \$95, Ronson Mayfair pair in orig box (good cond) \$30, Ronson Waldorf exc. cond. \$20, Frame Oil Filter elec. lighter \$35, Royal Daulton "Falstaff" \$65, many more table lighters. John Elster (910)721-0508

Zippo Sterling Silver 60th Anniv. wristwatch MIB \$200. Also Zippo T/L collection 65 pieces. Call Melvin C. Muntzing (304)622-1903

For Sale: Pino Table (rare) 1930 Austria, fair cond. \$50; Revolt (Bis 444), Exc. cond. \$70; Thorens, vr good cond. \$60; Hahway (Bis 428), Exc. cond. \$70; R.K. Austria, good cond. \$50; Thorens, Exc. cond. \$70. Don Collier (316)262-0396

For Sale: Complete set of Zippo Wild West Series; complete set of 12 American Indian Collection "Cardlighter" style lighters. These are thin disposable type lighters that go between the cellophane & pack of cigs. Various noveltys (butane). "The Lighter King" Special Limited Edition Set (only 5

FOR SALE OR TRADE

left). These sets are numbered & will be ondisplay at the Zippo Museum & The Lighter Museum of Holland. Also individual Zippos w/color graphis, like the above set. Call or write Gene Gavorsky (770)962-3498.

New Camel Rock & Roll lighter. Also 80th Anniversary Camel Set (gift box) & 25th Anniversary Doral (in tin). Call or write Andrew Lloyd (910)724-0821

Lighters for new Collectors - Swap or sell our duplicates. Write for list or call Leo & Dot Turini (603)878-1947

WANTED: (1) "CYKLON" Wick Lighters. Oval Shape, brass-made, solid or chrome plate finished, says "MADE IN AUSTRIA". (2) Still looking for Zippo Fluid Cans & Plastic Bottles too. I'm looking forward to hear your response. Hiroshi Kito Fax: 81-3-3990-7393

For Sale: Midland Jump Spark Cigar Lighter Mint & 3 decals \$600; Van Lite fluid dispenser Pat 1897 Mint & works \$800. Sid Chase

Selling 19 Ronson table & pockets lighters (Queen Ann, Crowns (3), Crown cig holder, Georgian (2), Decanter (2), Senators (2), Senator, Minerva, Diana, Mayfair, Newport, Leona, Adonis P/L MIB, Whirlwind P/L MIB. \$250 for the lot - will only sell as 1 package. Terry & Carvl Sanders

For Sale: Gem by Rex Mfg., Providence RI - Life arm covered w/snakeskin MIB (pic on p. 74, Vol 1, Flanagan). \$35 (post pd). Leo & Dot Turini

Have a Mint in Box Ronson Banjo w/original instructions. \$850. If interested, call Judith Sanders (903)763-2795

FOR SALE OR TRADE

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WANTED

Wanted: Zippos related to law enforcement, sheriffs, police, FBI, Highway Patrol, etc. Any town, city, state or country. Am also looking for UN Zippos, & still looking for Evans advertisers. Contact Tom Sica (215)755-2323, or via Smoke Shop on Compuserve w/cond. & reasonable prices.

Want to buy or trade for: Evans "York" tall pocket (pic in 7/15/94 OTLS) & Baron size w/same design. Bill York (508)835-3026

Wanted: Pre-1940 Bakelite lighters. Pocket & Table. Call Larry Tolkin (212)734-8854

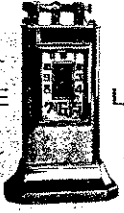
Wanted: Photos from your collection of Case Lighters, especially enamels, so I can put them in a book form for us to enjoy. I would like to know what's out there! How about you? Call me at (714)964-2847 or write! Also I'm still interested in purchasing any Art Deco case lighters. Dana Dwailecebe

I need a really nice Evans enamel lift arm lighter or Evans combination set of some sort that is absolutely top drawer. Will pay Top Dollar or trade from my collection.. Also I'm selling a collection of Naval Zippo lighters that date up to 1972. Some are 203's & many are from the Viet Nam era. Prefer to sell as a group at a great price. Tom O'Key (714)630-8919

Wanted 1987-1991 OTLS Convention Lighters. Also looking for "States" Zippo lighters from all states. Call Joe Speirs (405)536-9712

I am looking for Zippos w/Halliburton & Dowell Oil Field Service logos. Also OTLS Convention lighters. National Zippo Day, any rodeo or ranch logos & the Political Donkey. Gary Bagwell (405)353-4080

Looking for a Ronson Puritan T/L. Gene Brewer (903)757-6866



Bought
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VINTAGE LIGHTERS INC.

Ira Pilosoff
P.O. Box 1325
River Road Station
Fair Lawn, NJ 07410
Tel/Fax 201.797.6595

Fuel for the Fire continued....

1,022,140 appear on so many different lighters?

ANSWER: Without any hard evidence to support an unquestionable answer, it is difficult to go too far out on a limb with any certainty. The obvious best guess is that the inventor and patentee, Conrad Hubert, of Manhattan, New York, was able to sell his idea to others for a profit. The basis for this conclusion is the emerging notion that the Lighter World, at least so far as manufacturers goes, was a reasonably close knit community that had common knowledge and interest in each others businesses. From the late 1800's inventors of various lighters were associated with each other and often shared patents and even worked together on common projects. In New York City there was an area on East 23rd Street that had several lighter manufacturers on the same street only doors apart from each other.

Needless to say, there is a lot that we don't know about in the business of early lighters. A Sherlock Holmes approach might lead to some better conclusions. Leo, Dot & Ken sent along a photo that helps to set the search for clues in motion. Included are the "Dunhill Unique", a "Bigney" and a "Brighton". The Bigney has also been seen marked the "Miller." The Dunhill has Dunhill's 143,572 Patent Number included also. The "Brighton" and "Unique" are both lift arms. The "Bigney" has a flip up lid that is hinged along one of the long sides of the lighter near the top. The flint tube assemblies are the same in all three lighters in that they reflint the same way and are in a horizontal position on the lighter.

So, what is the common denominator?

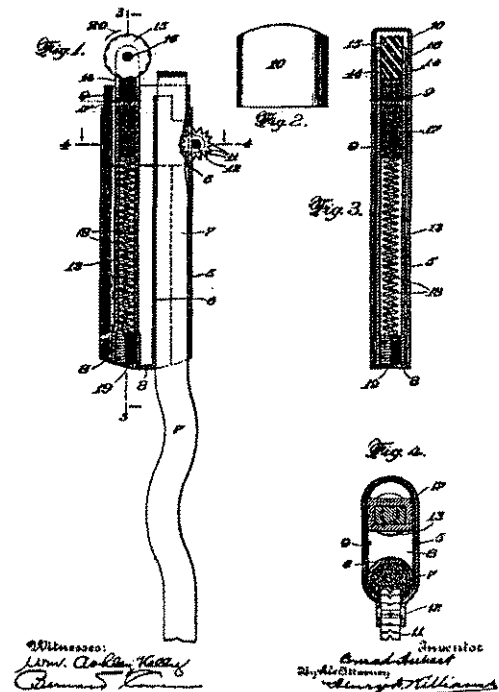
But, there's more.

What about the vast variety of "MEB" 's there are out there marked "April 2, 1912" the very same date as Conrad's Patent? And the "JMCO's" and "IMCO's" and on and on. They don't have horizontal flint tube assemblies?

The feature that is common to all of the lighters mentioned is that they all use a "friction disc" as Conrad called it in his Patent. We call them flint wheels. He also patented the way the flint was held in a tube and positioned next to the "Friction Disc." The wick placement was patented as well.


The story is much greater than one might imagine. Some manufacturers complying with Patent laws of the United States did the correct thing in paying the piper for his contribution. Sometimes they didn't. The time frames between their common activity and the expiring of patent protection and new developments in the lighter market and designs caused many odd inconsistencies in the evidence we find in lighters today. By Tom O'Key

The picture shown in the next column is the original Patent drawing by Conrad Hubert.



News From Around The World.... Leo Turini & Mannie Stolman had significant birthdays in April - Happy Birthday from OTLS to 2 of our distinguished Senior Members! John & Elizabeth have a new baby - Sean (born on St. Pat's) Karen & Terry Cairo are expecting again. OTLS Member Pete Cronos came by the OTLS Office on his way to a flea market & got to see your Editor's lighters! Terry Post & Debby Tabolt got married on Christmas day - congratulations Mr. & Mrs. Post! Marty Inman has a new granddaughter - Congrats Marty!

NEXT PAPER JULY 15, 1996 - SEND ADS BY JUNE 20, 1996



On The LIGHTER Side, Inc.
International Lighter Collectors

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